



The New Mexico Medical Insurance Pool

The Pool Stats
2021

The New Mexico Medical Insurance Pool

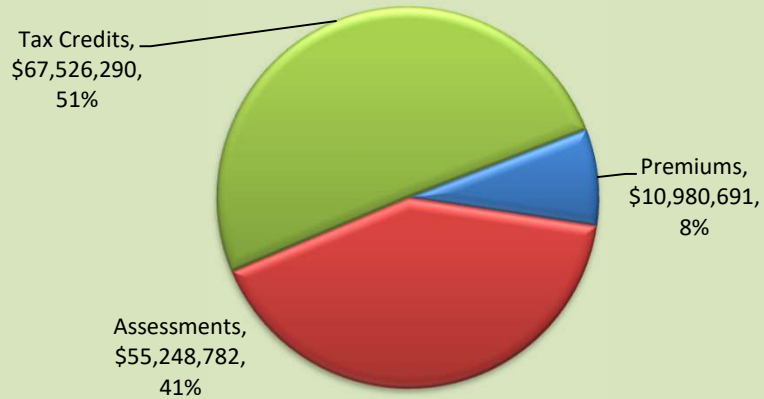
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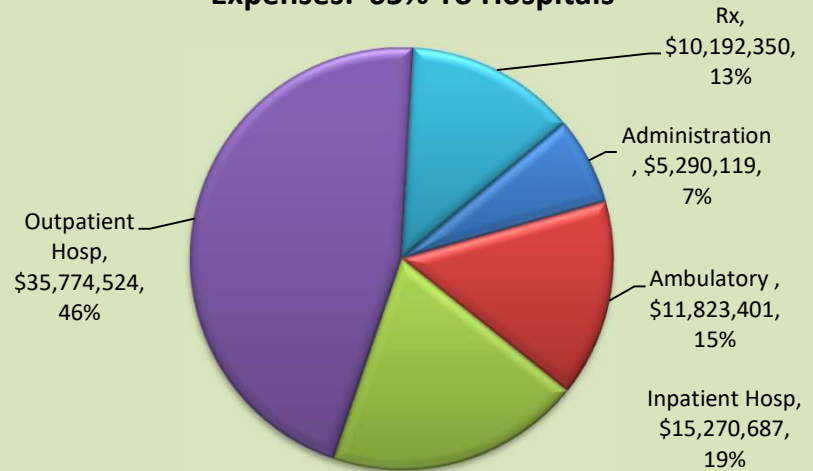
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2021 Highlights

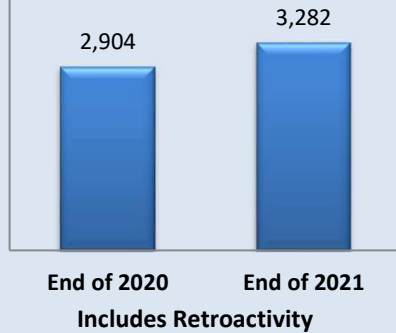
Revenue: 92% From Tax Credits and Assessments



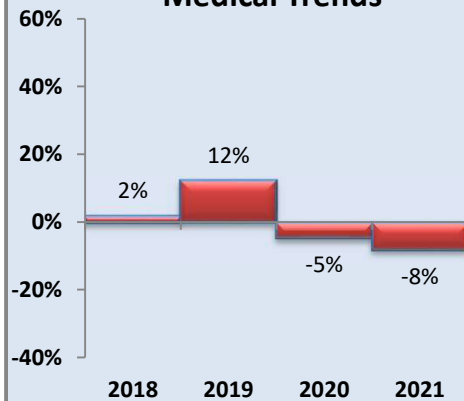
Expenses: 65% To Hospitals



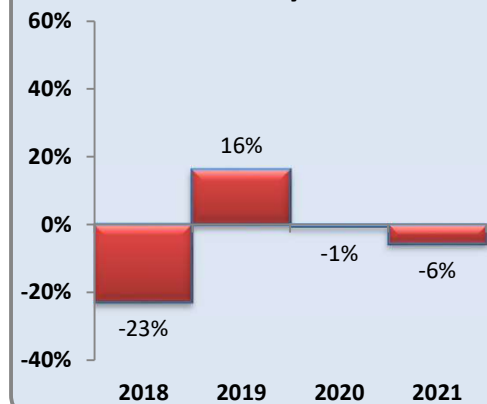
Gain of 378 Members 13% Growth



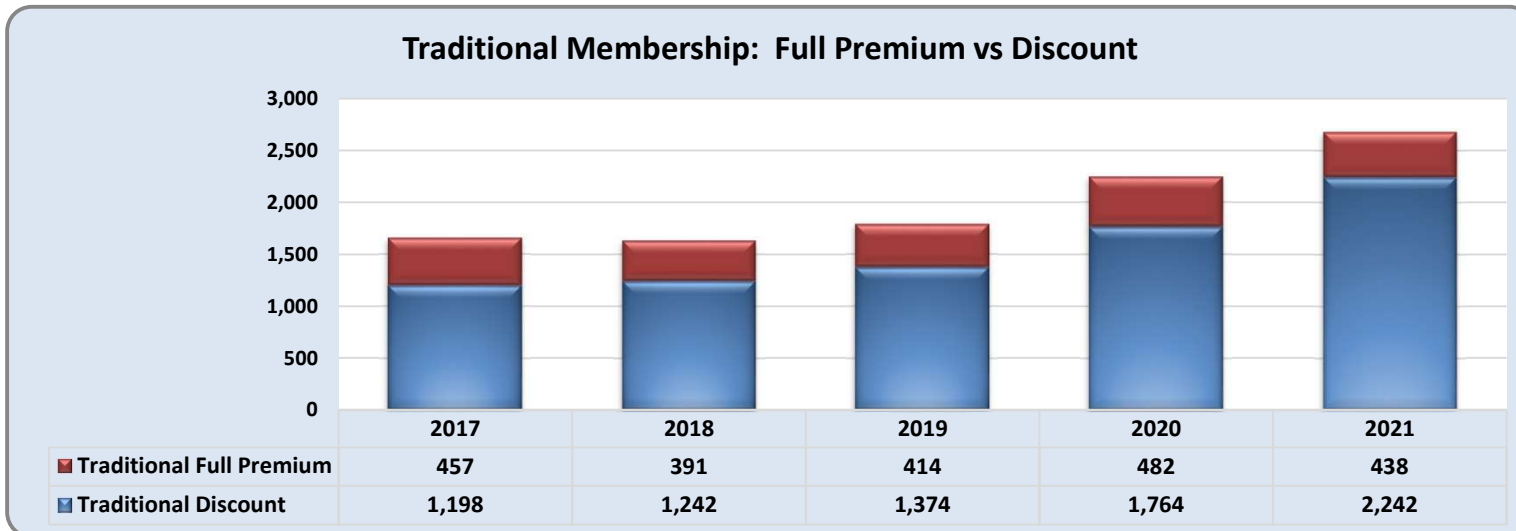
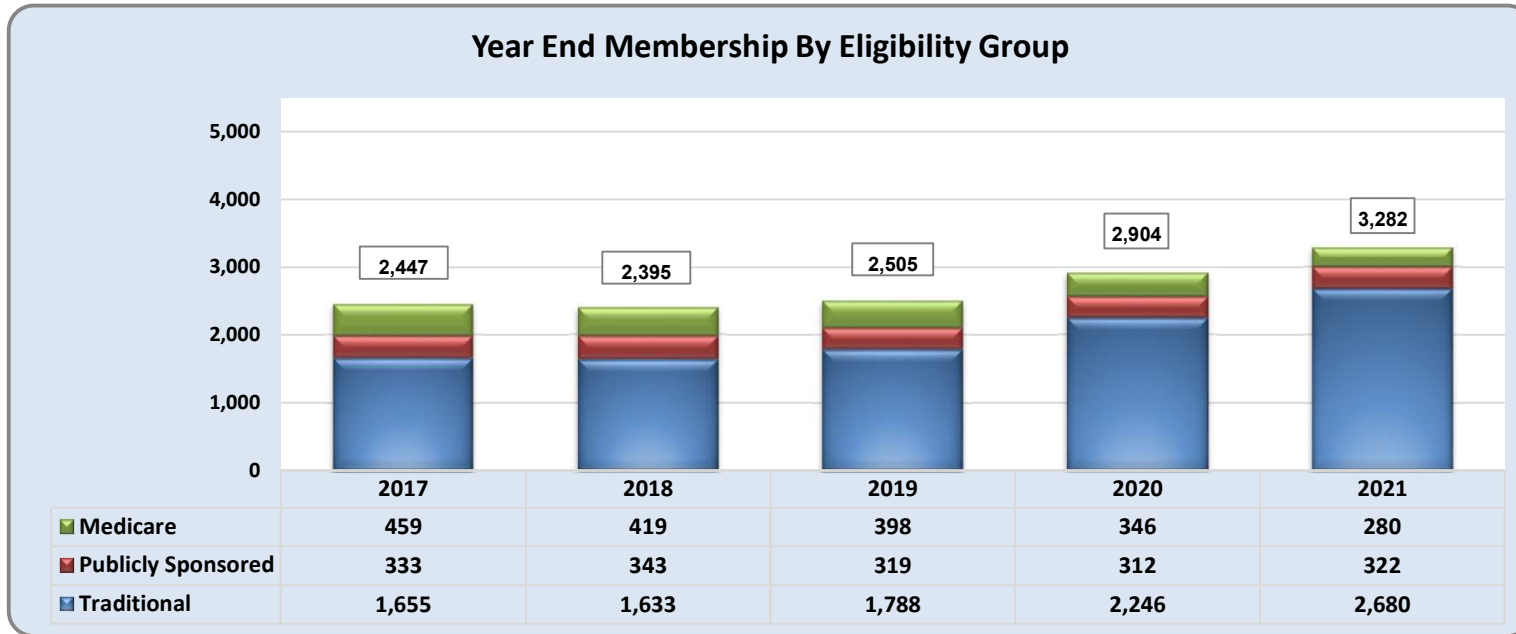
Medical Trends



Pharmacy Trends

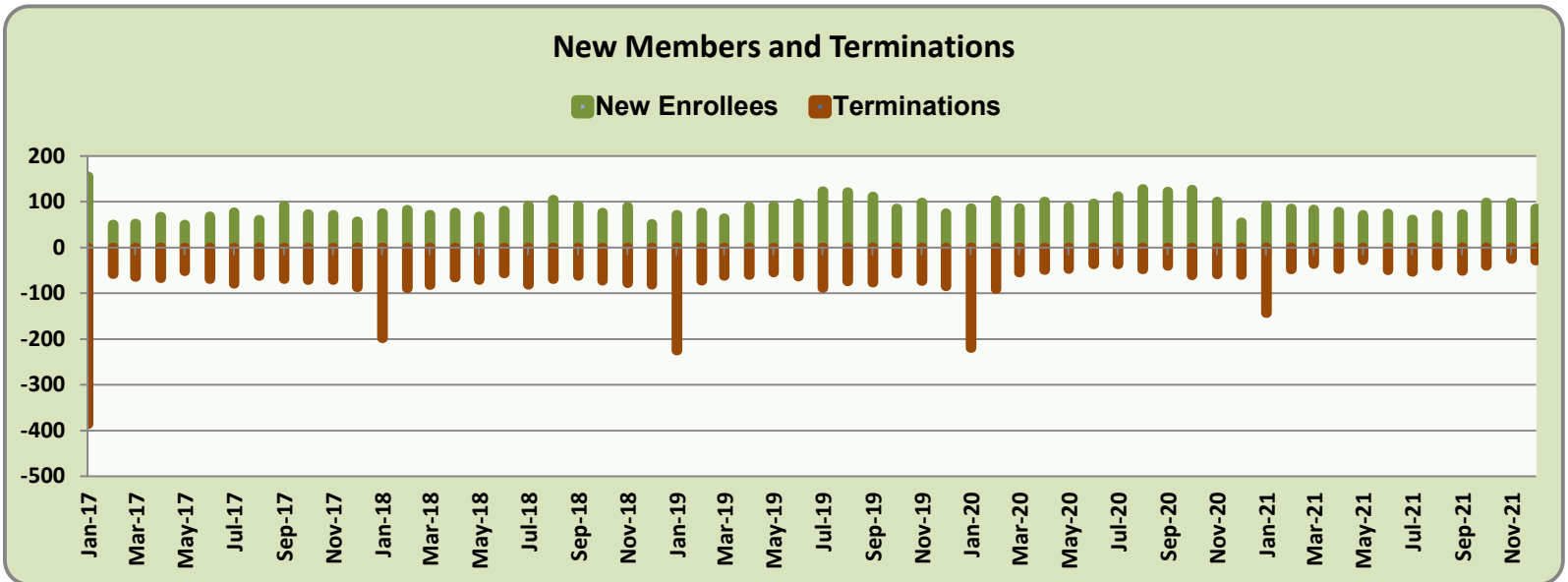
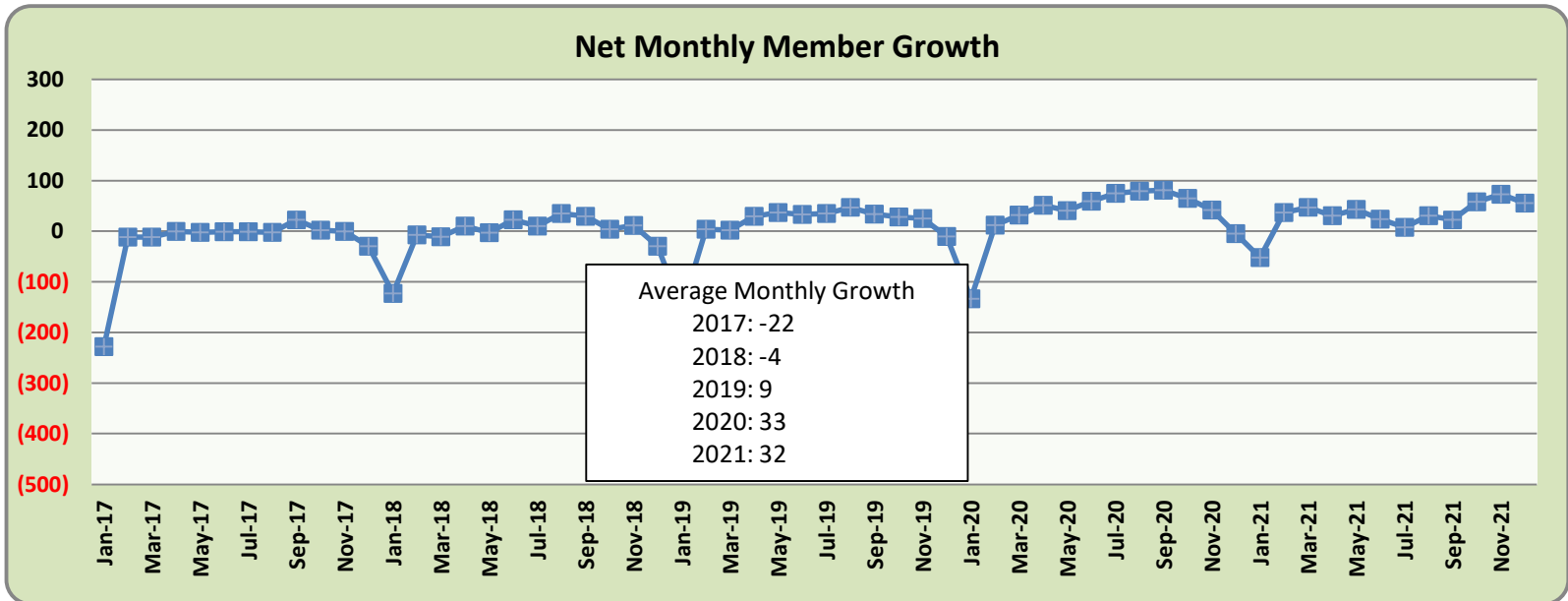


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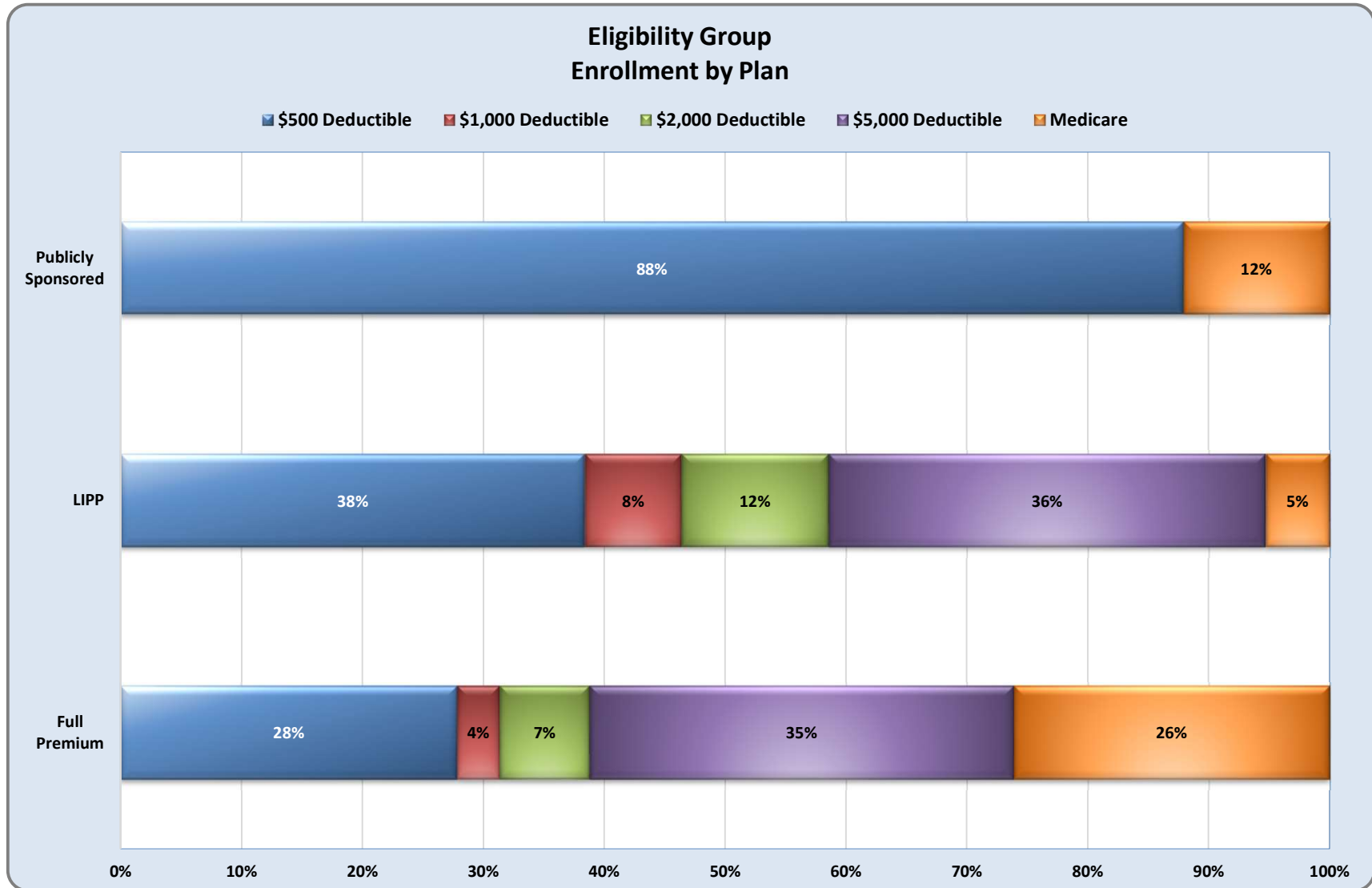


Publicly Sponsored plan includes the following programs; Childrens Medical Services, HIV/AIDS, and Hemophilia.

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As of December 2021

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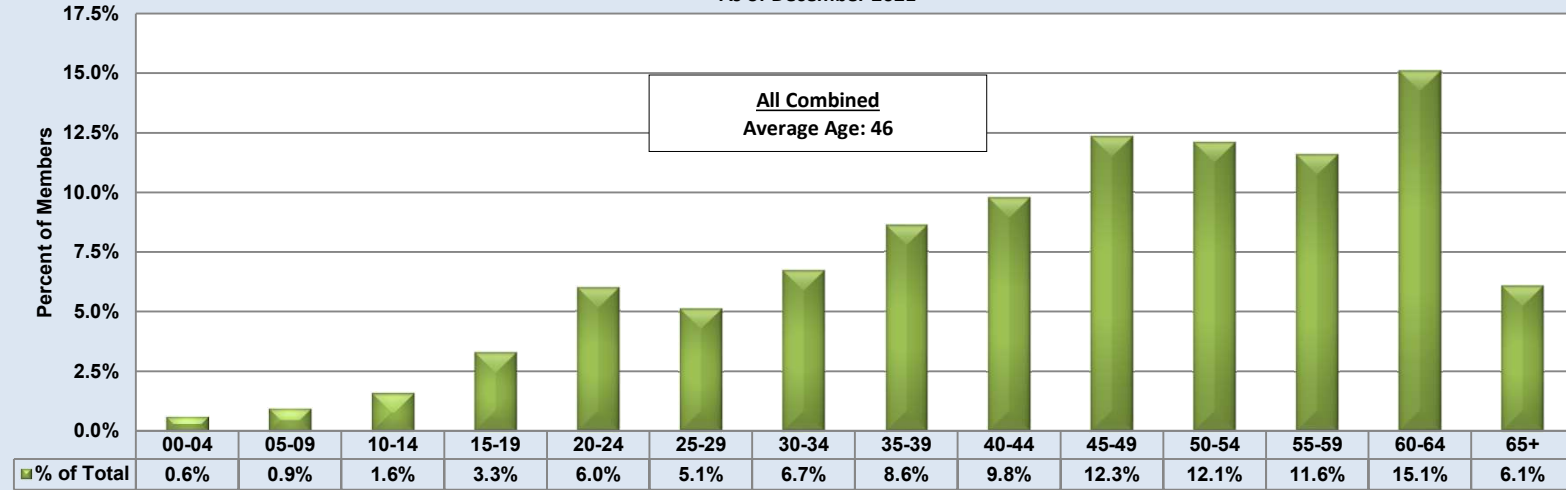


As of December 2021

The New Mexico Medical Insurance Pool

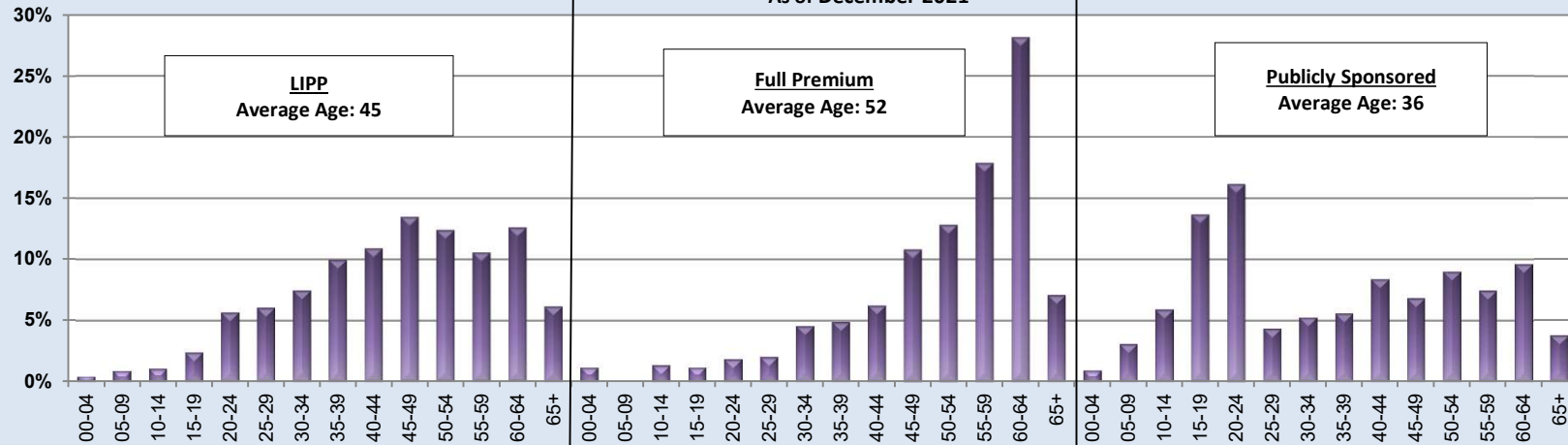
Active Membership by Age Band

As of December 2021

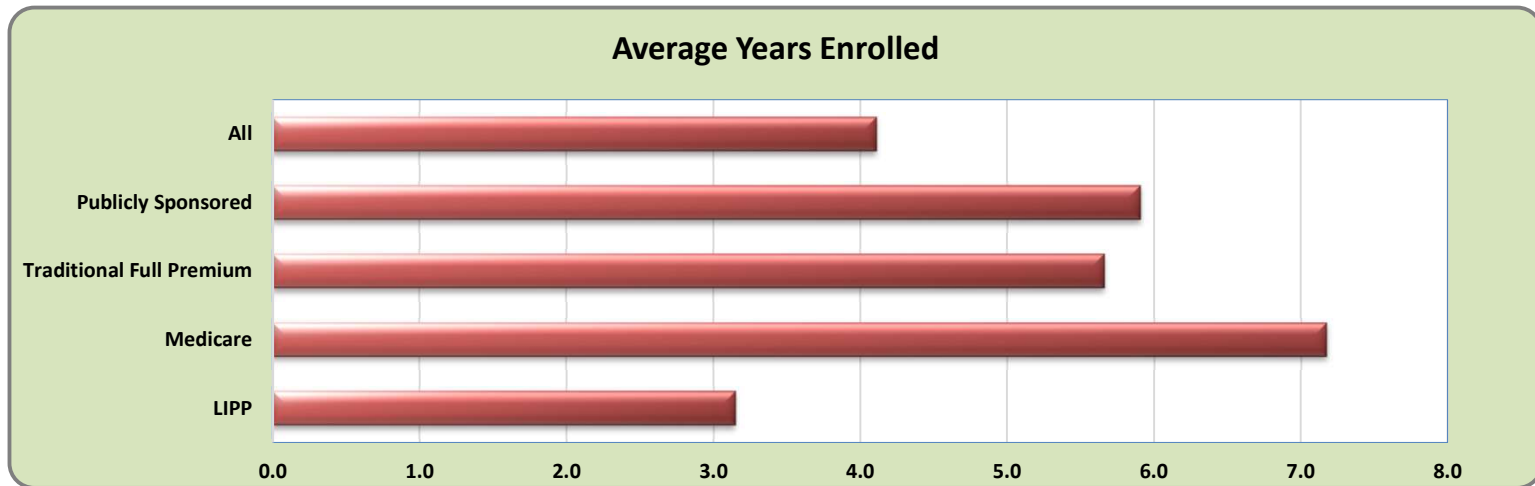
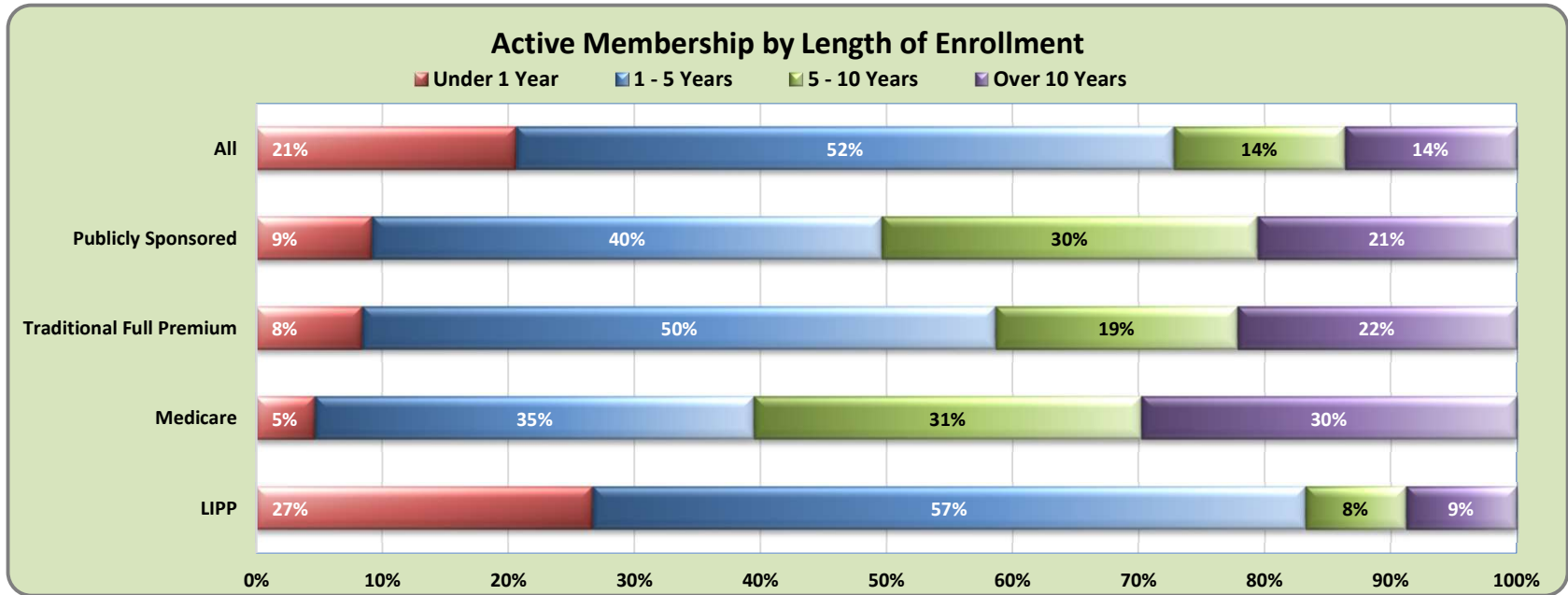


Active Membership by Eligibility Group and Age Band

As of December 2021

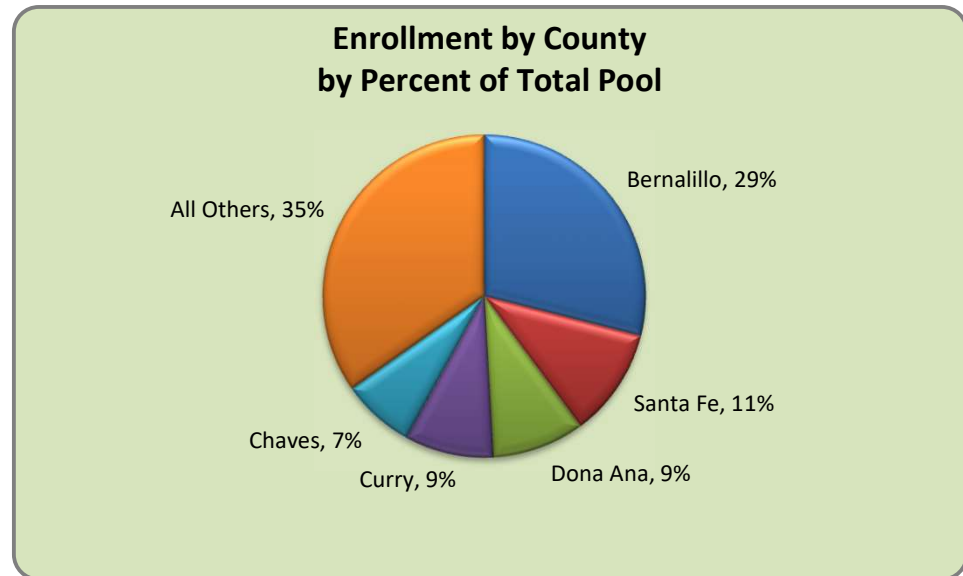
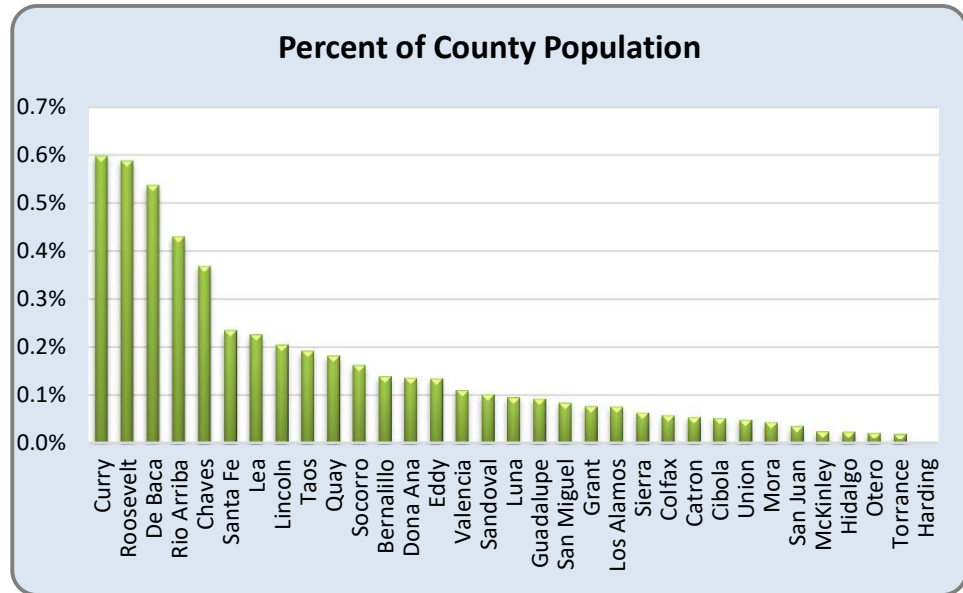


The New Mexico Medical Insurance Pool



The New Mexico Medical Insurance Pool Pool Membership by County

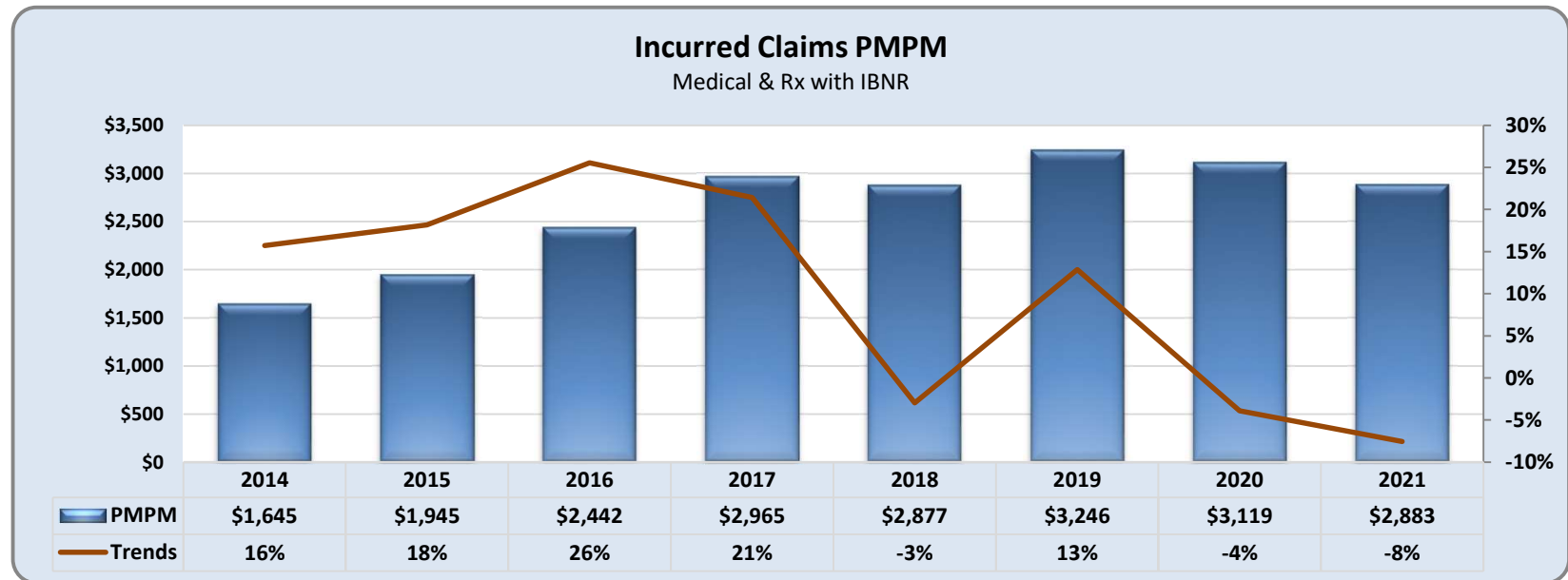
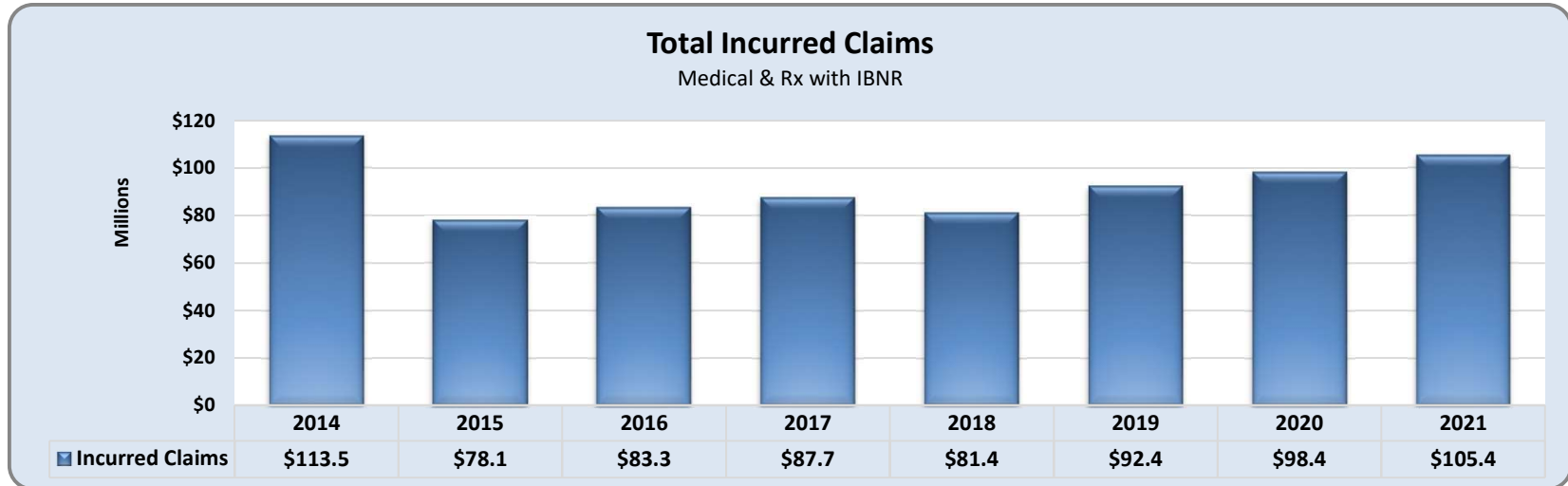
County	U.S. Census Bureau Population Estimates	Pool Membership as of 12/31/2021*	Percent of County
Curry	48,793	292	0.60%
Roosevelt	18,350	108	0.59%
De Baca	1,673	9	0.54%
Rio Arriba	38,521	166	0.43%
Chaves	64,711	239	0.37%
Santa Fe	151,946	358	0.24%
Lea	71,830	163	0.23%
Lincoln	19,939	41	0.21%
Taos	32,593	63	0.19%
Quay	8,197	15	0.18%
Socorro	16,541	27	0.16%
Bernalillo	681,666	951	0.14%
Dona Ana	221,262	303	0.14%
Eddy	58,418	79	0.14%
Valencia	77,574	86	0.11%
Sandoval	148,904	152	0.10%
Luna	23,905	23	0.10%
Guadalupe	4,275	4	0.09%
San Miguel	27,144	23	0.08%
Grant	27,007	21	0.08%
Los Alamos	19,462	15	0.08%
Sierra	10,867	7	0.06%
Colfax	11,927	7	0.06%
Catron	3,623	2	0.06%
Cibola	26,354	14	0.05%
Union	4,026	2	0.05%
Mora	4,478	2	0.04%
San Juan	123,312	45	0.04%
McKinley	70,824	18	0.03%
Hidalgo	4,106	1	0.02%
Otero	67,967	15	0.02%
Torrance	15,486	3	0.02%
Harding	638	-	0.00%
Unknown County	-	25	0.00%
Total	2,106,319	3,279	0.16%



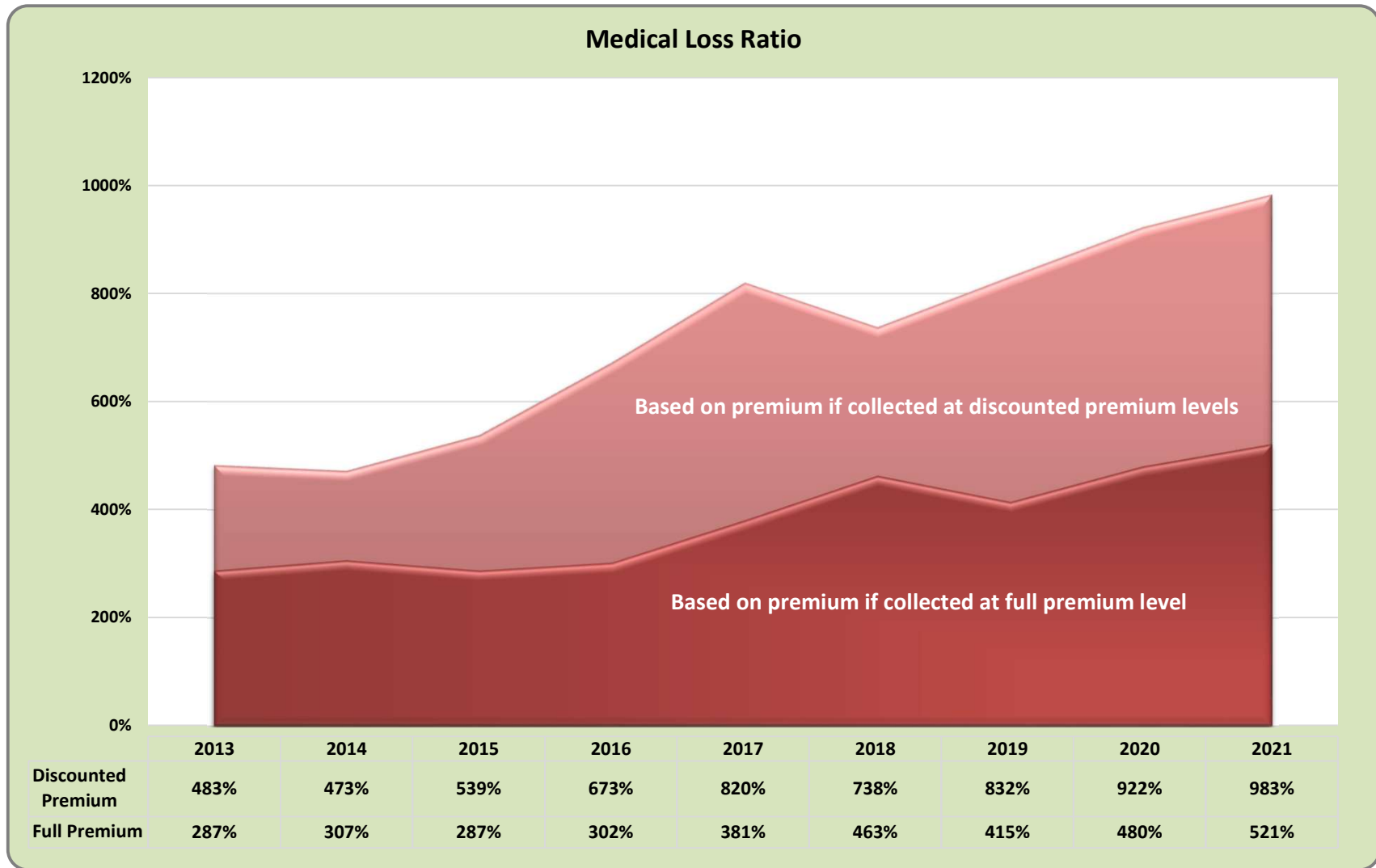
U.S. Census last revised as of: June 22, 2020

* Pool Membership as of 12/31/2021 with data through 1/31/2022

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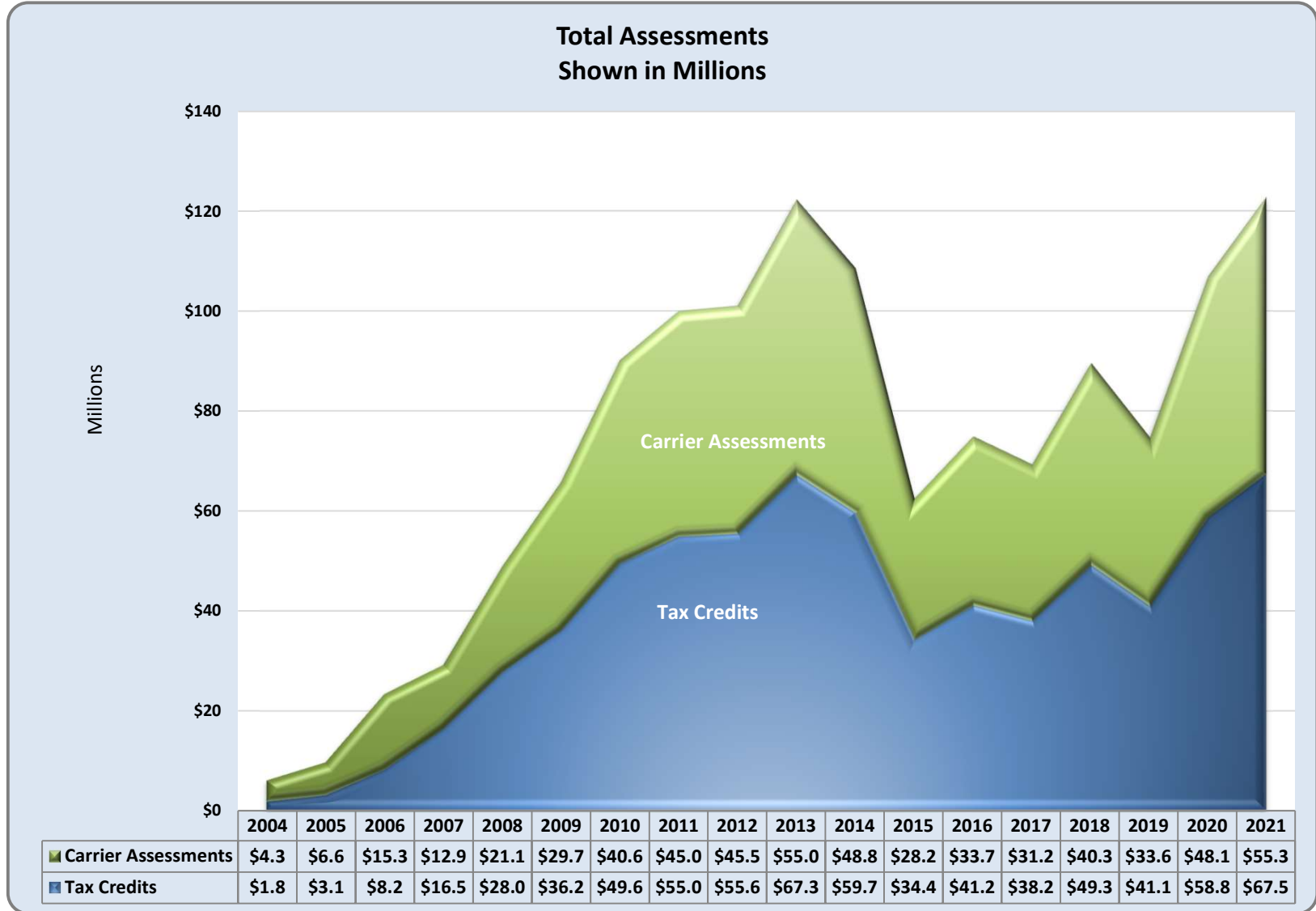


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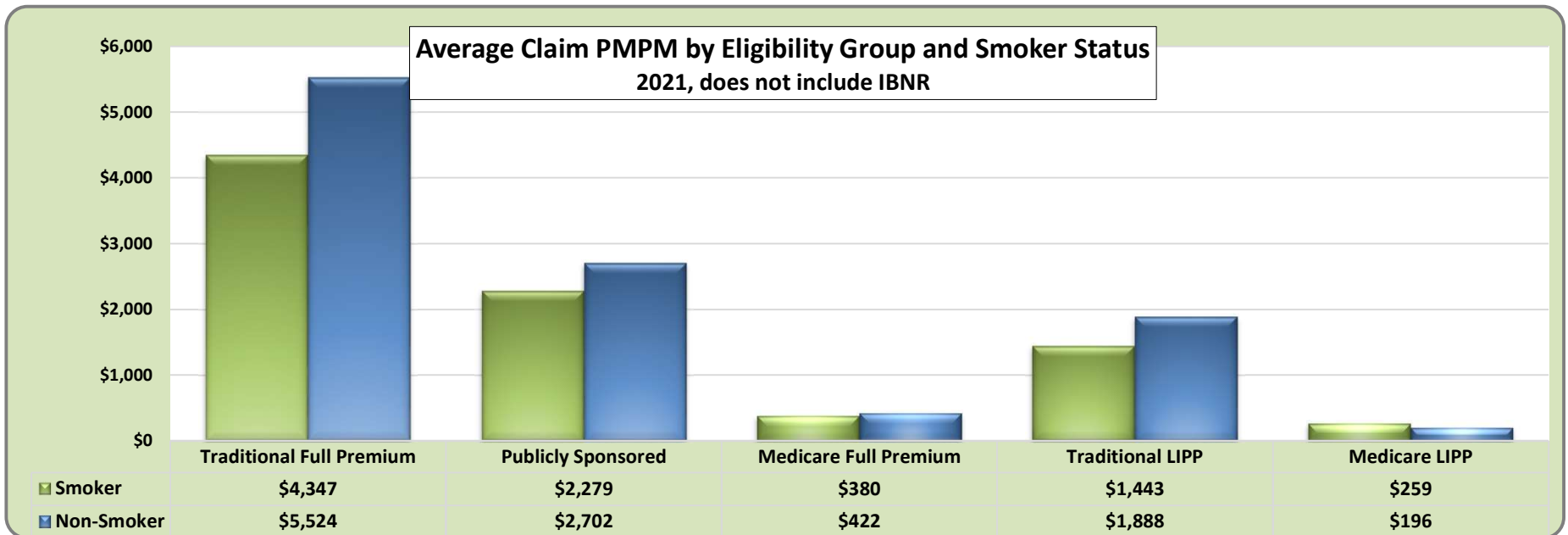
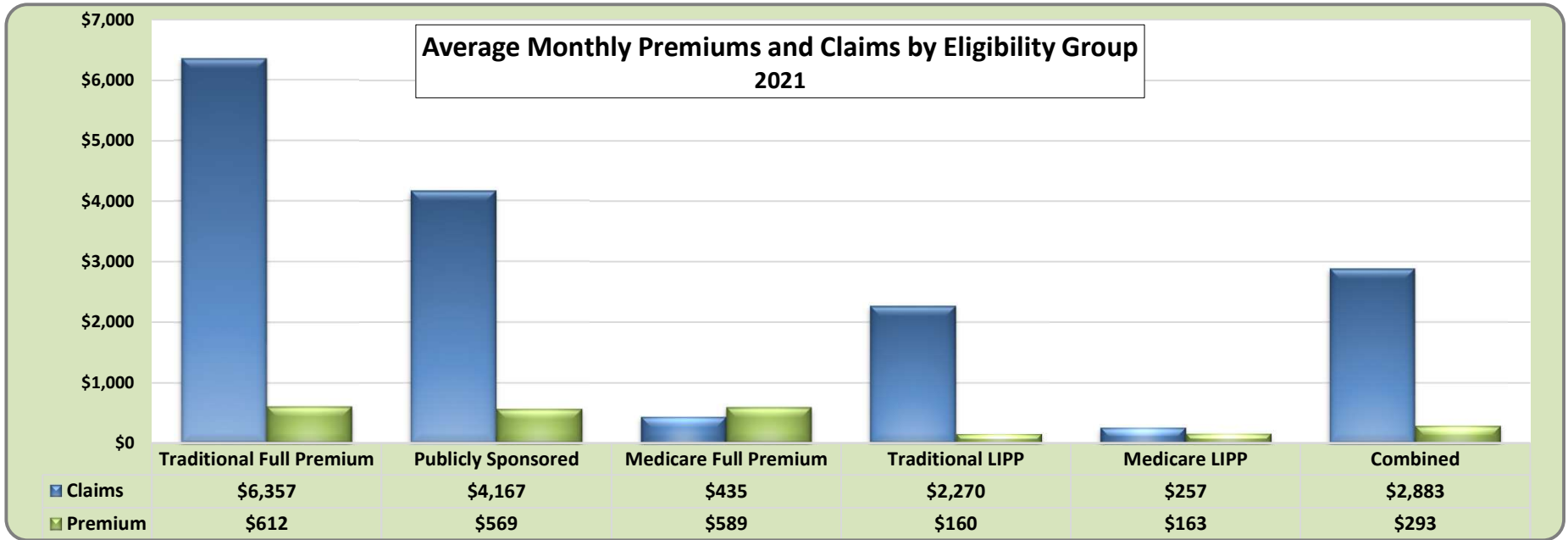


The New Mexico Medical Insurance Pool

**Total Assessments
Shown in Millions**



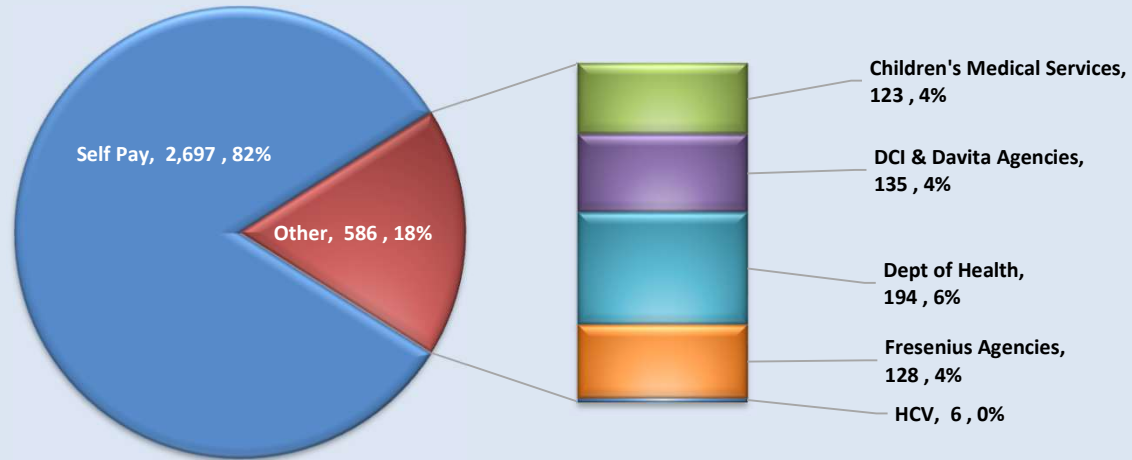
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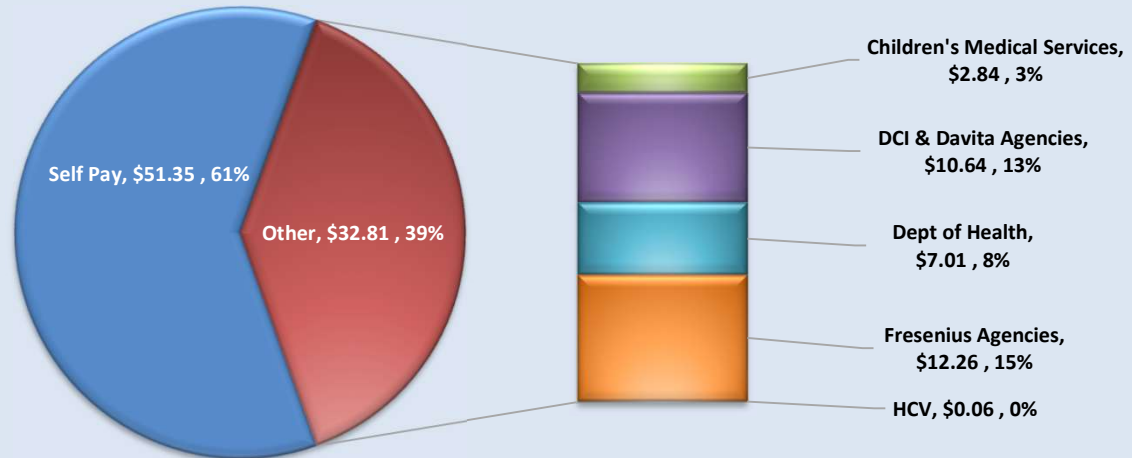
Membership Breakdown Third Party Payors

2021

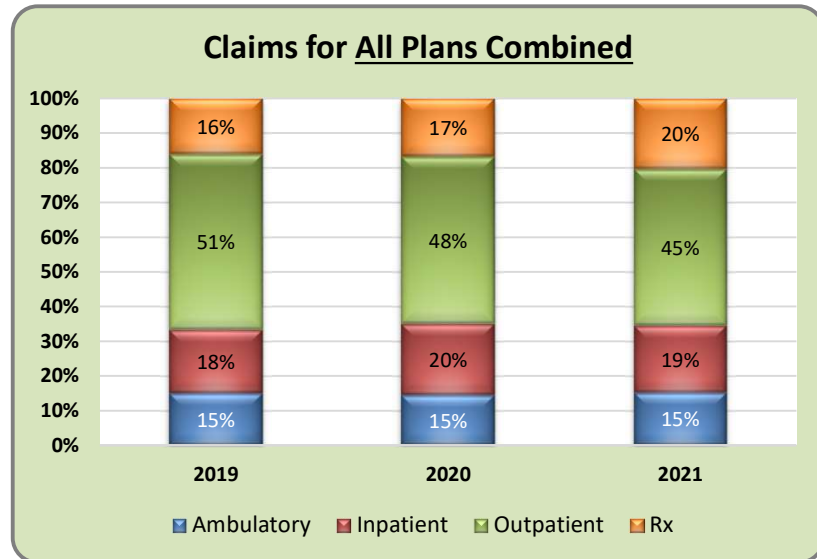
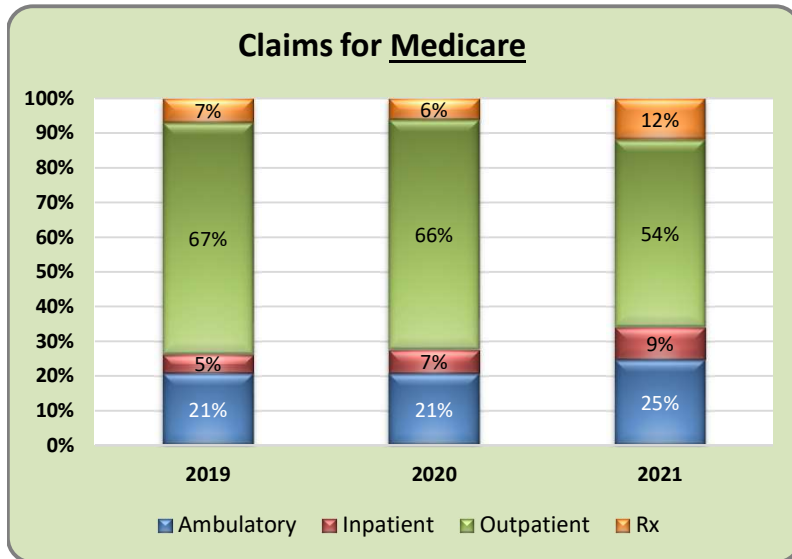
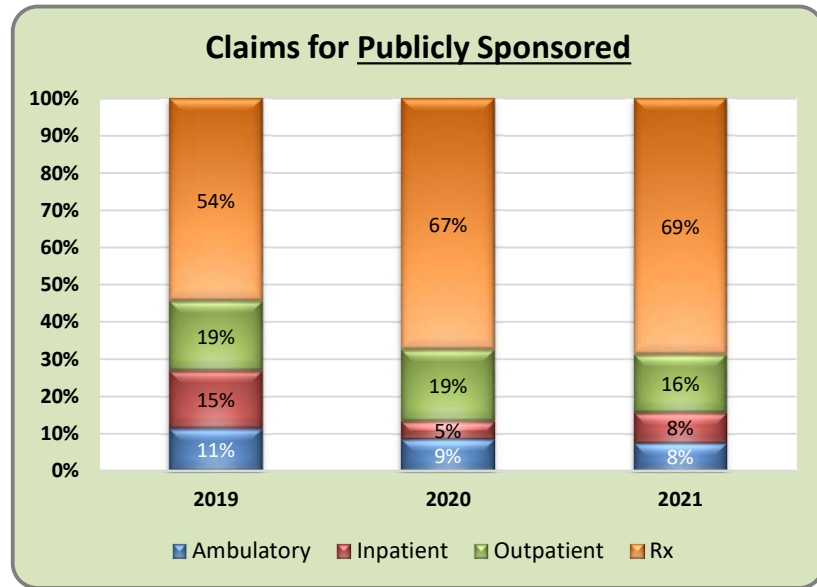
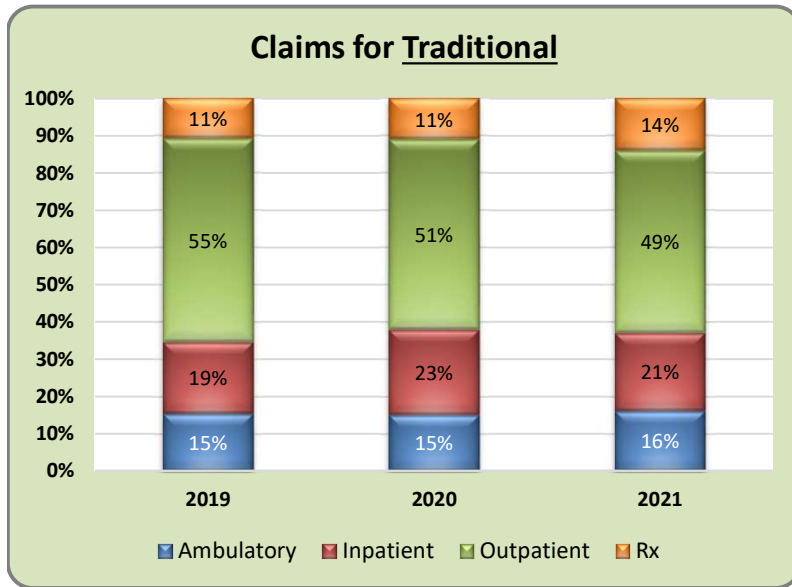


Claims Breakdown Third Party Payors

In Millions, Incurred Med and Rx in 2021, No IBNR

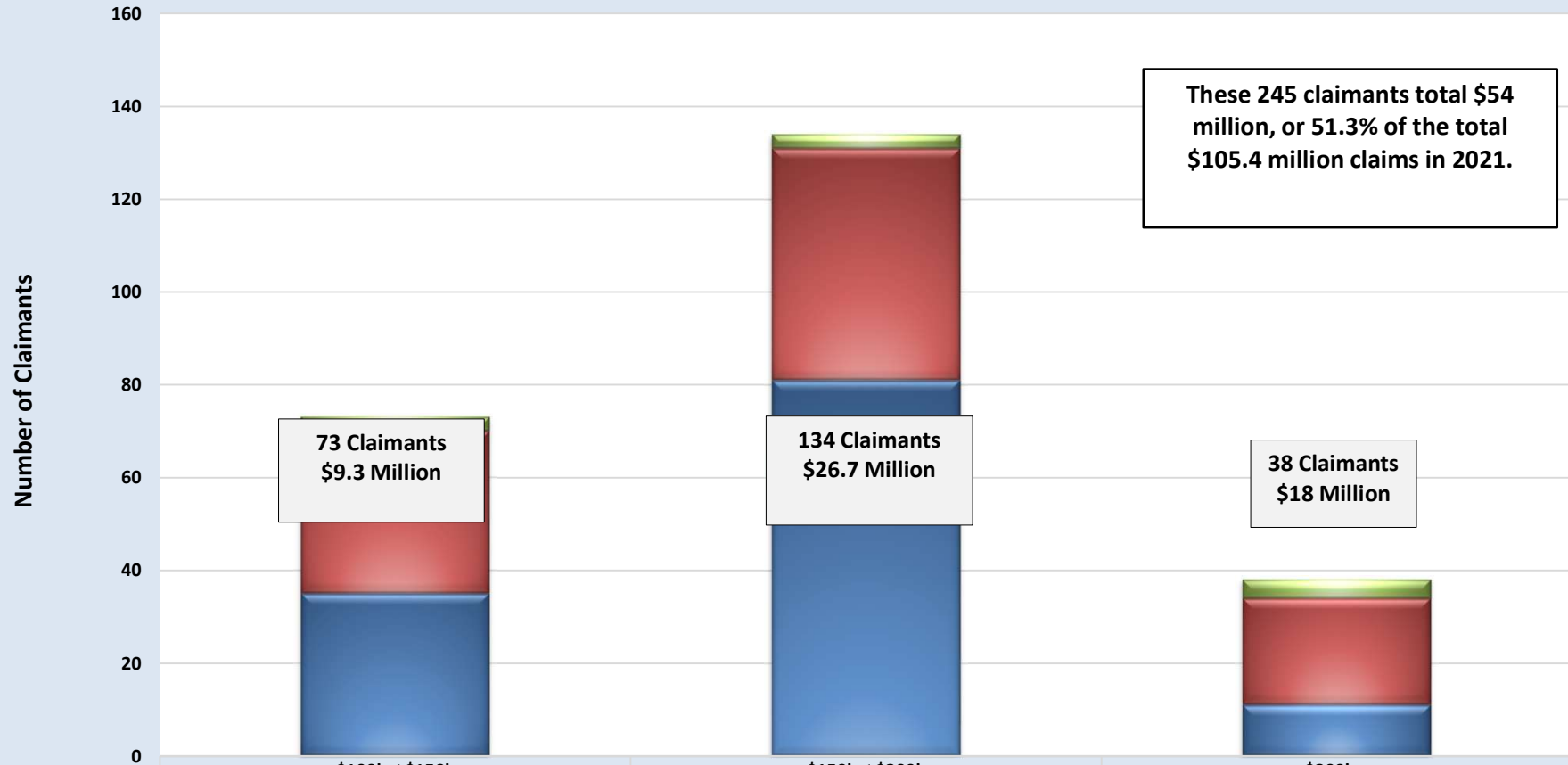


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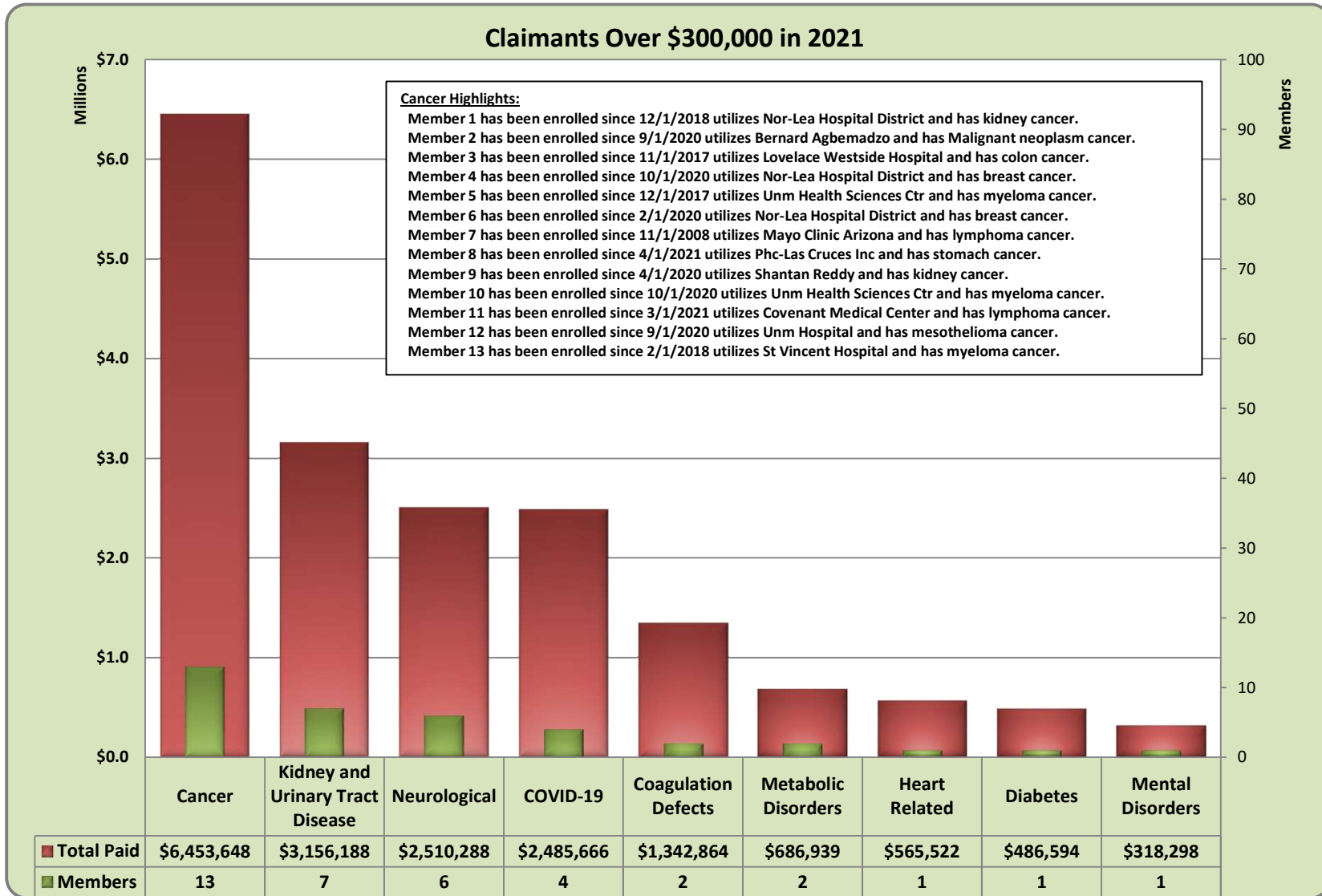
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Claimants Over \$100,000 in 2021



	\$100k ≤ \$150k	\$150k ≤ \$300k	\$300k +
Medicare	0	0	0
Publicly Sponsored	3	3	4
Traditional LIPP	35	50	23
Traditional Full Premium	35	81	11

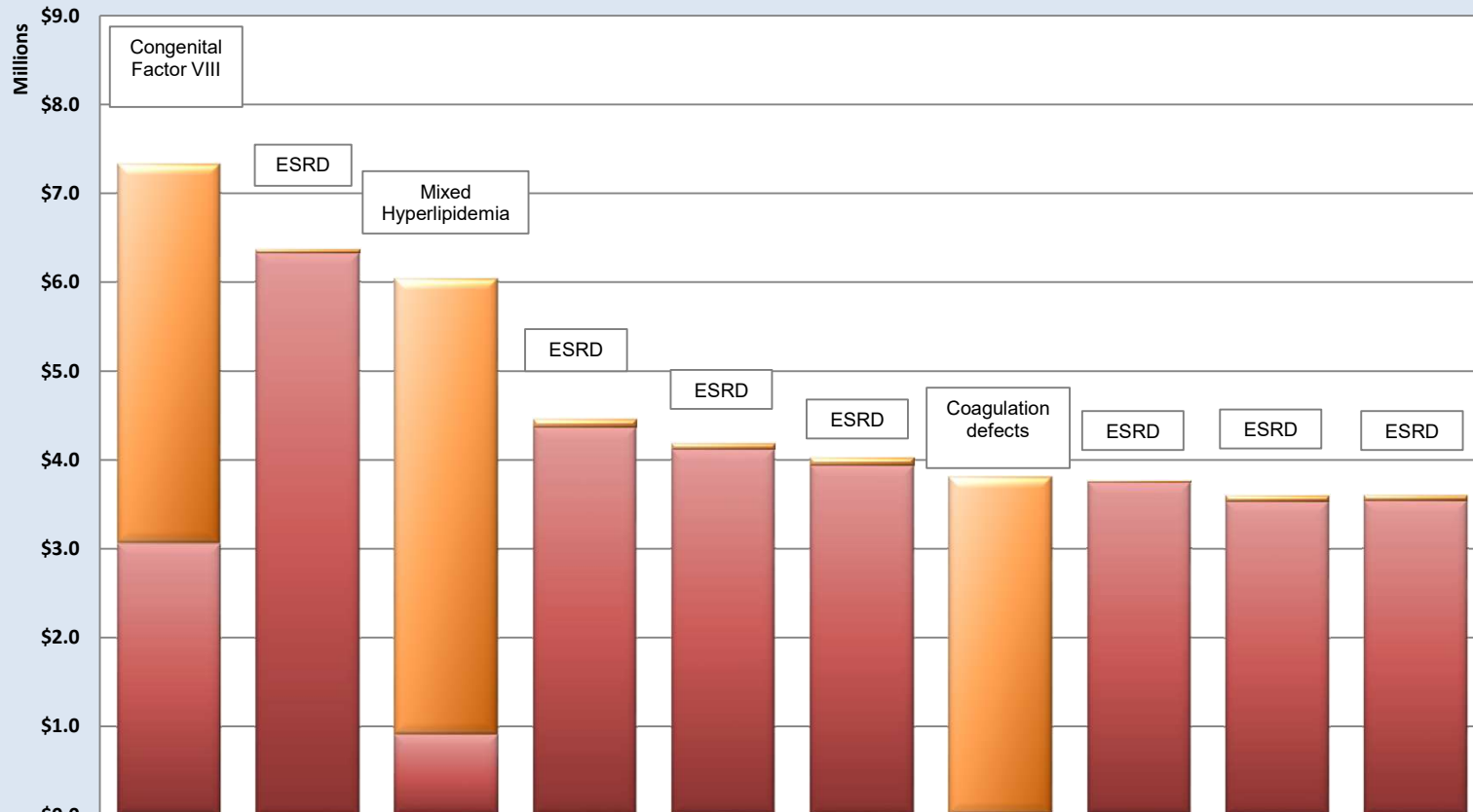
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Top 10 Lifetime Paid

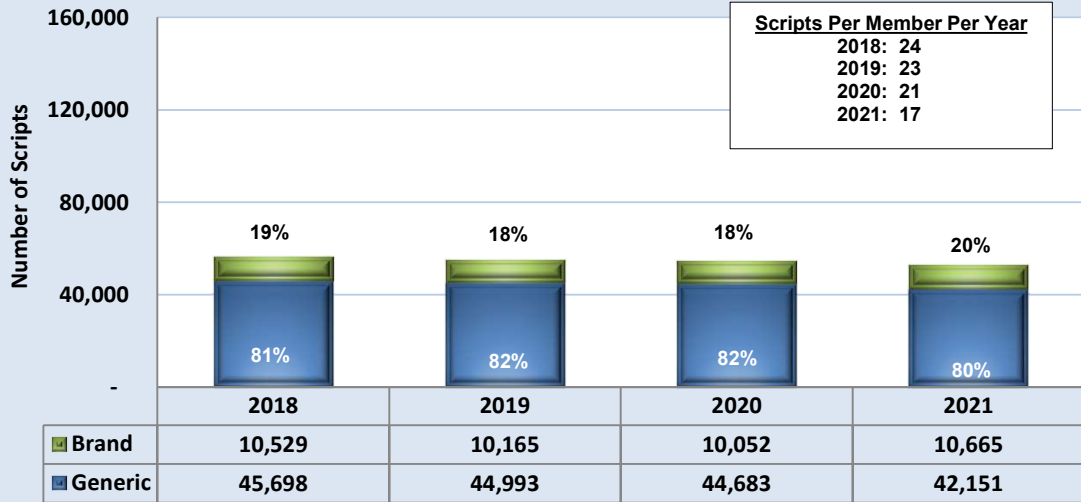
For members who are still enrolled, as of December 2021



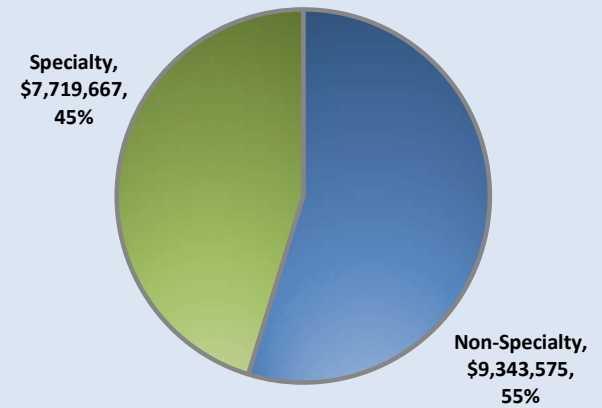
	1	2	3	4	5	6	7	8	9	10
Rx	\$4,271,366	\$47,737	\$5,127,447	\$95,272	\$71,367	\$91,064	\$3,794,247	\$19,730	\$72,285	\$64,603
Medical	\$3,057,521	\$6,321,615	\$913,218	\$4,364,768	\$4,110,193	\$3,934,884	\$14,827	\$3,737,628	\$3,534,660	\$3,532,988
Years Enrolled	13.92	17.17	17	12.75	9.17	11.25	6.17	12.08	15.75	10.33

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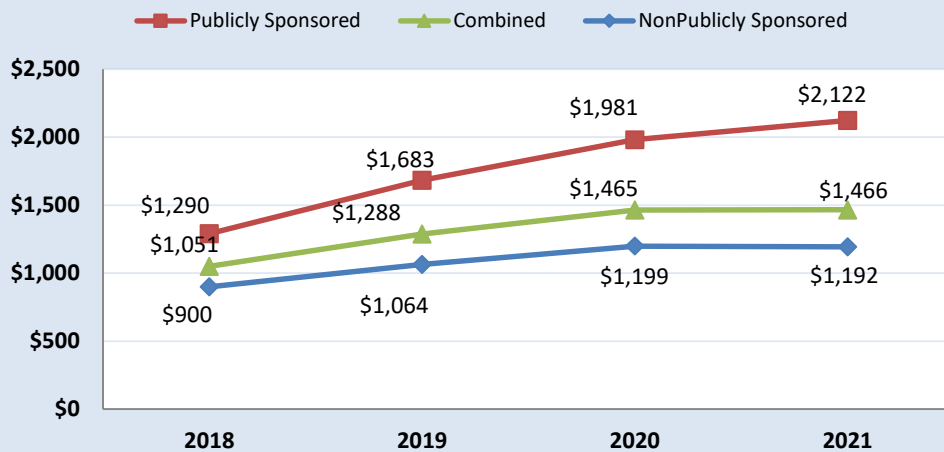
Brand vs Generic Drug Utilization



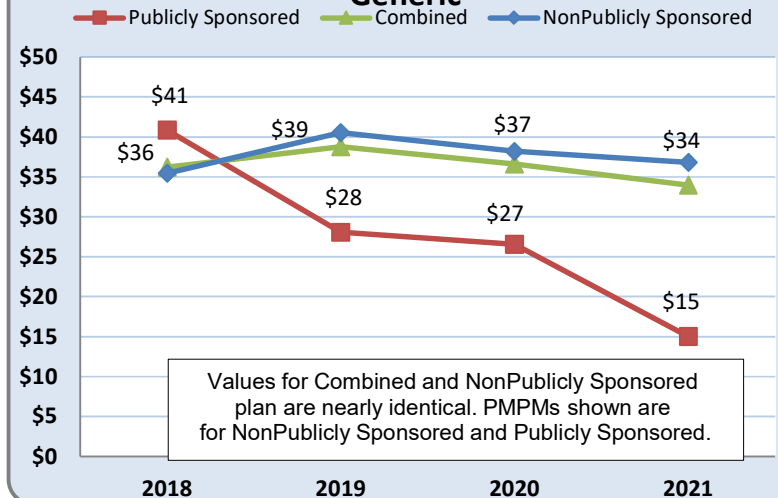
Specialty vs Non-Specialty Drugs Paid by Elixir in 2021



Pharmacy Paid Cost Per Script Brand

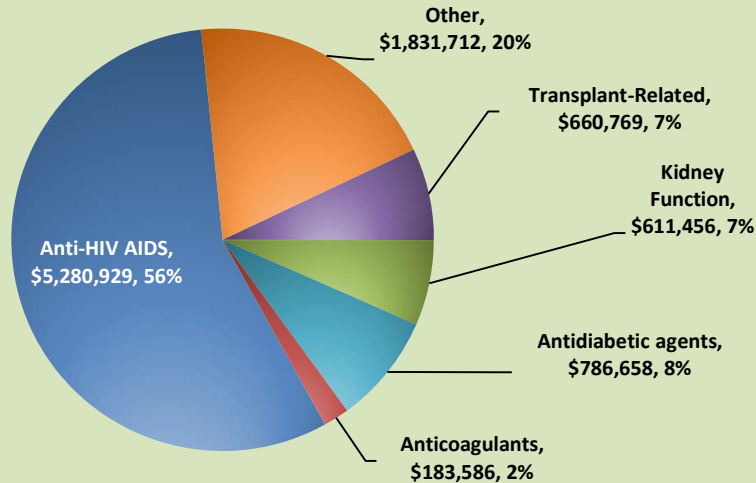


Pharmacy Paid Cost Per Script Generic

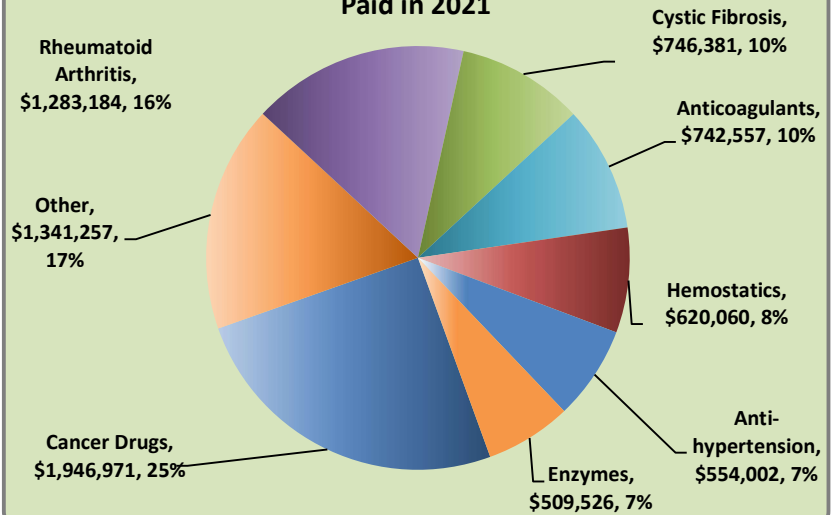


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Non-Specialty Drugs Paid in 2021



Specialty Drugs Paid in 2021



Top 10 Paid Drugs in 2021

Based on Proprietary Name

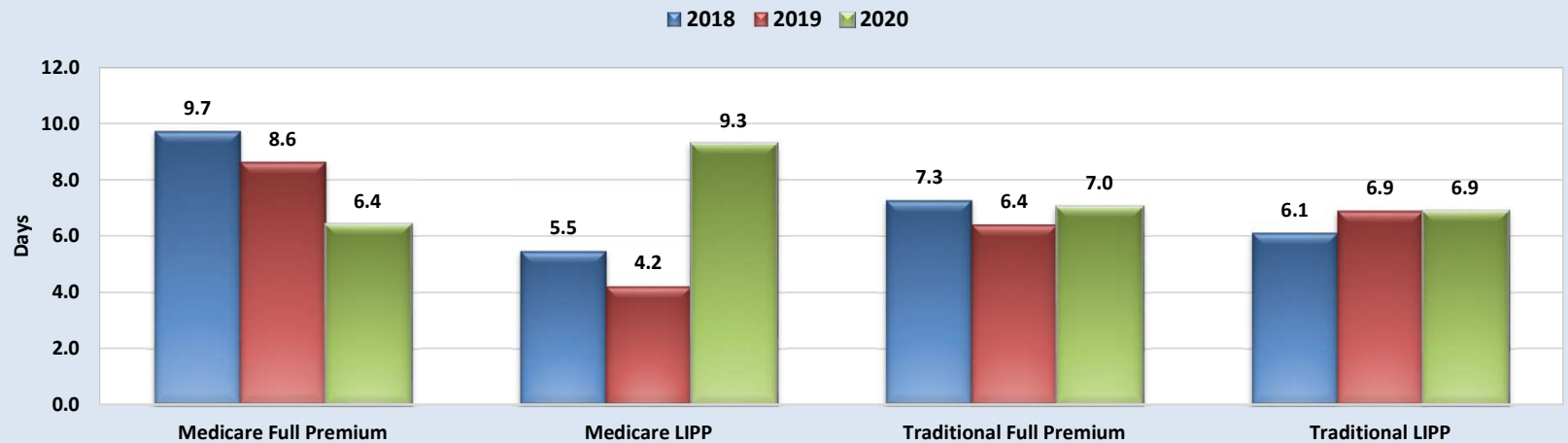


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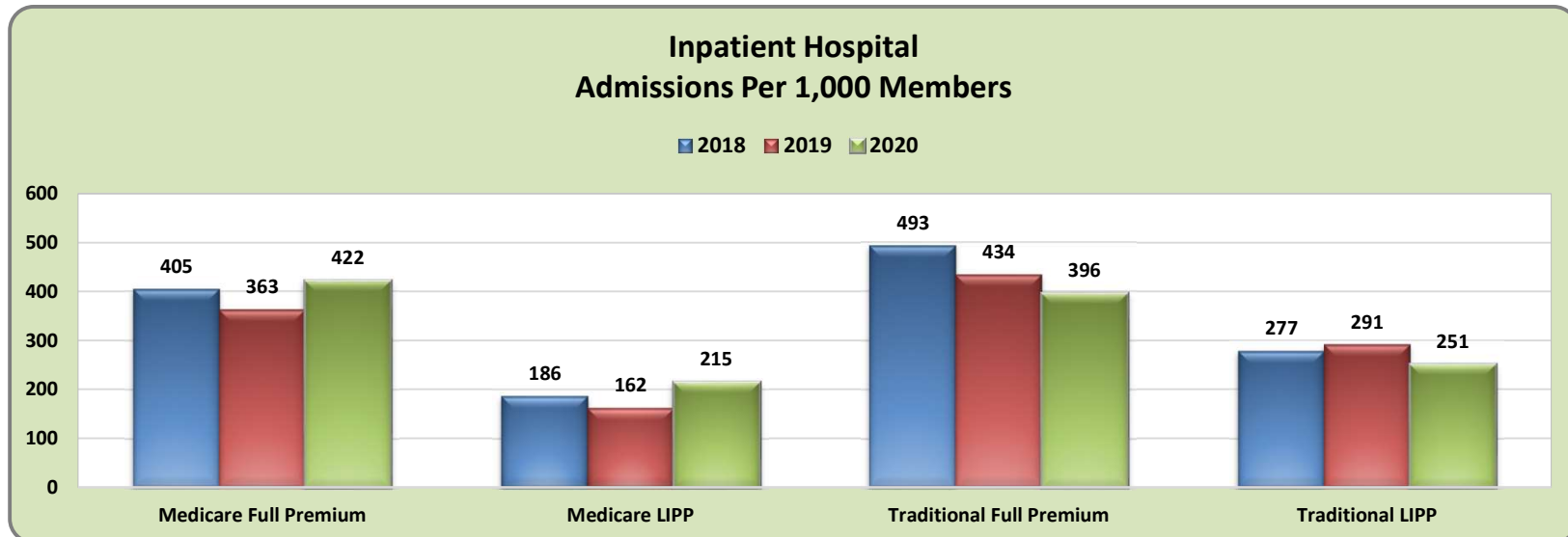
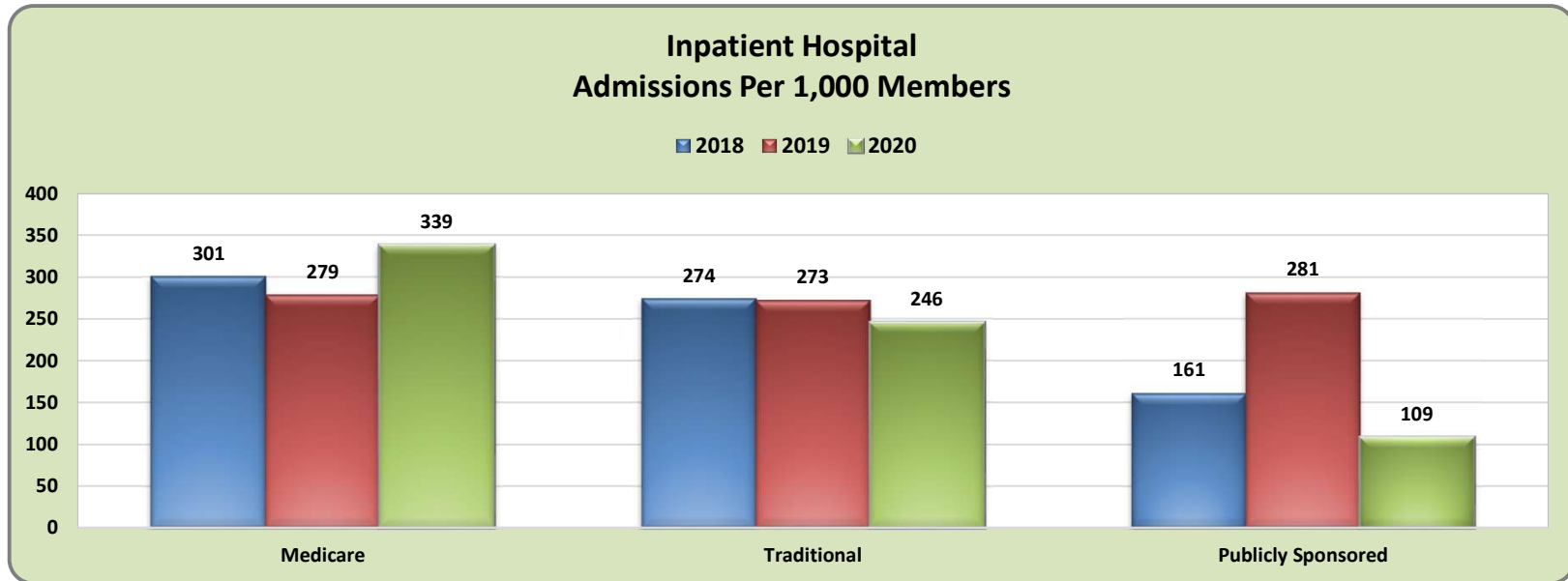
Inpatient Hospital Average Length of Stay



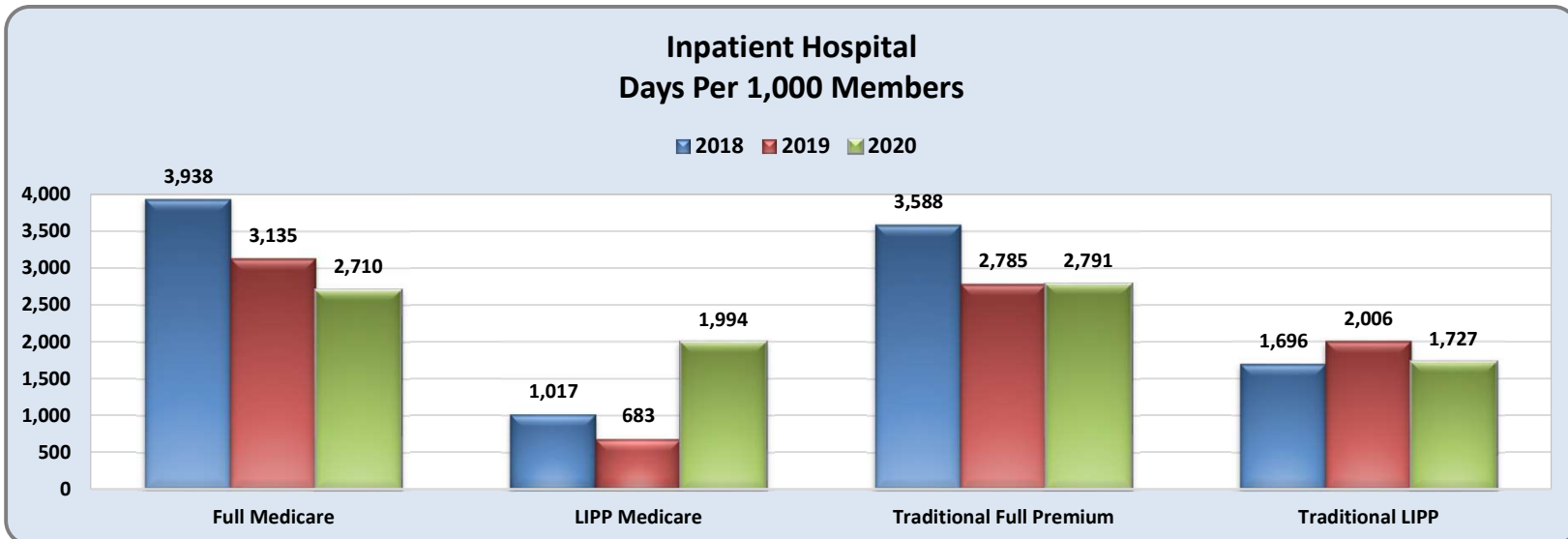
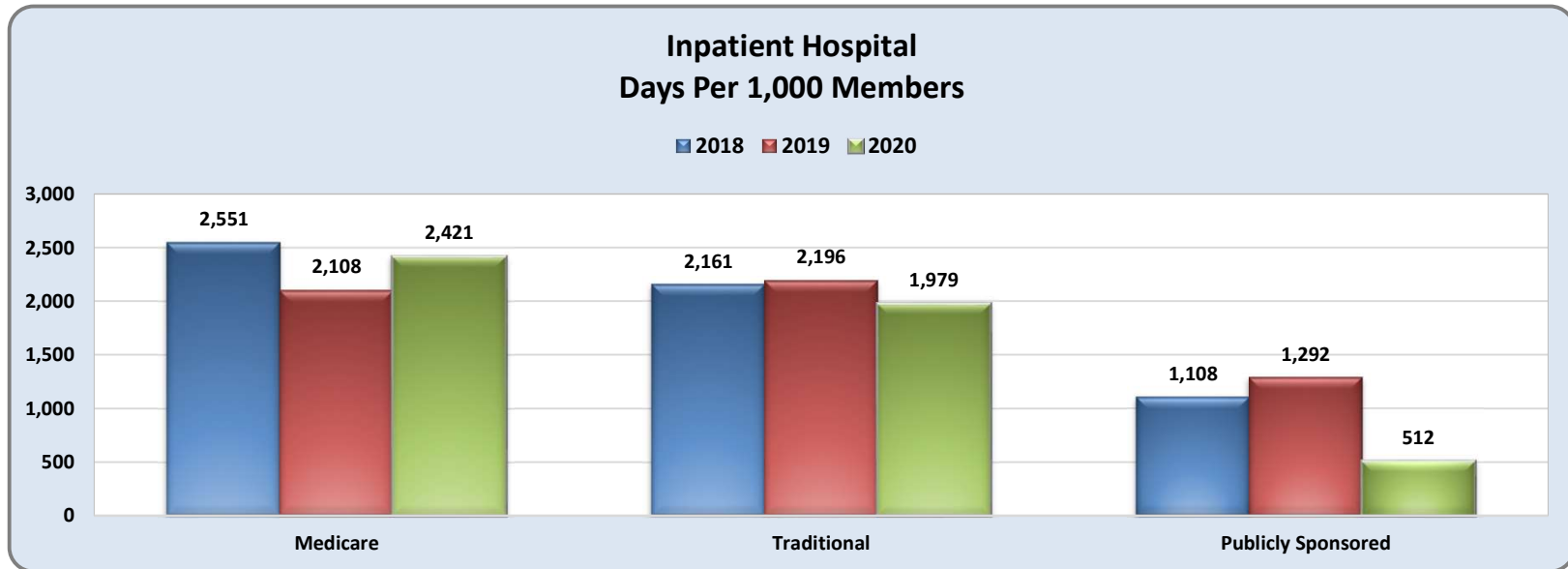
Inpatient Hospital Average Length of Stay



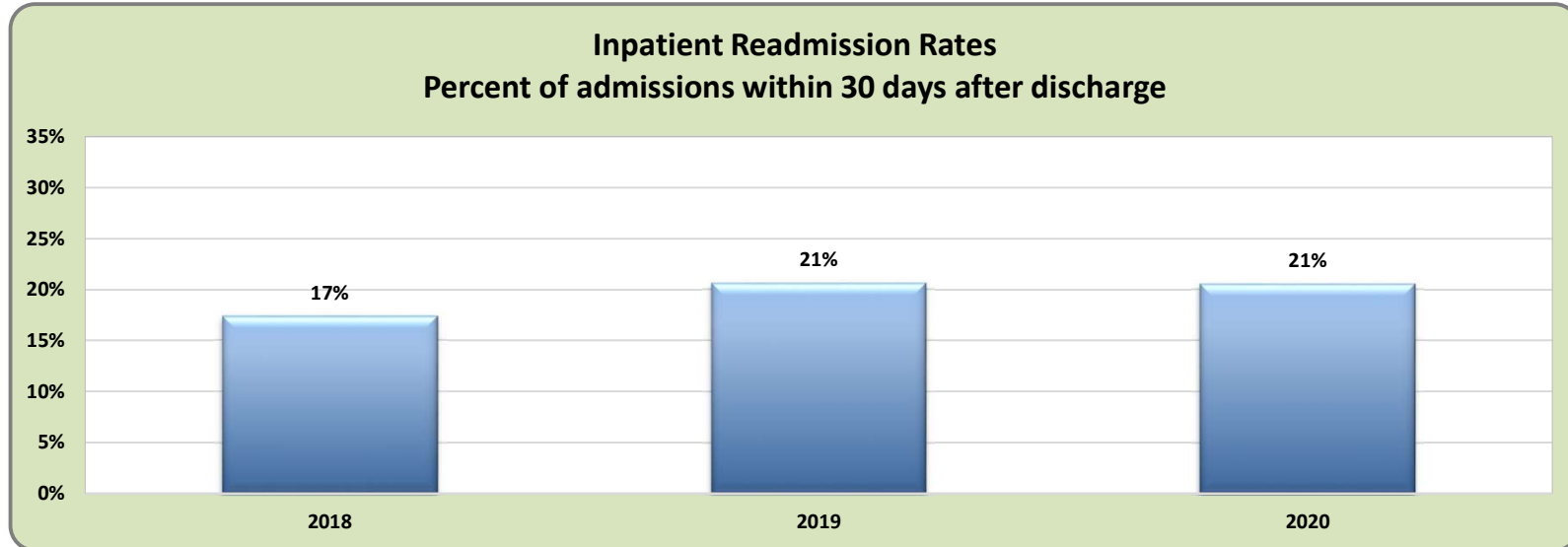
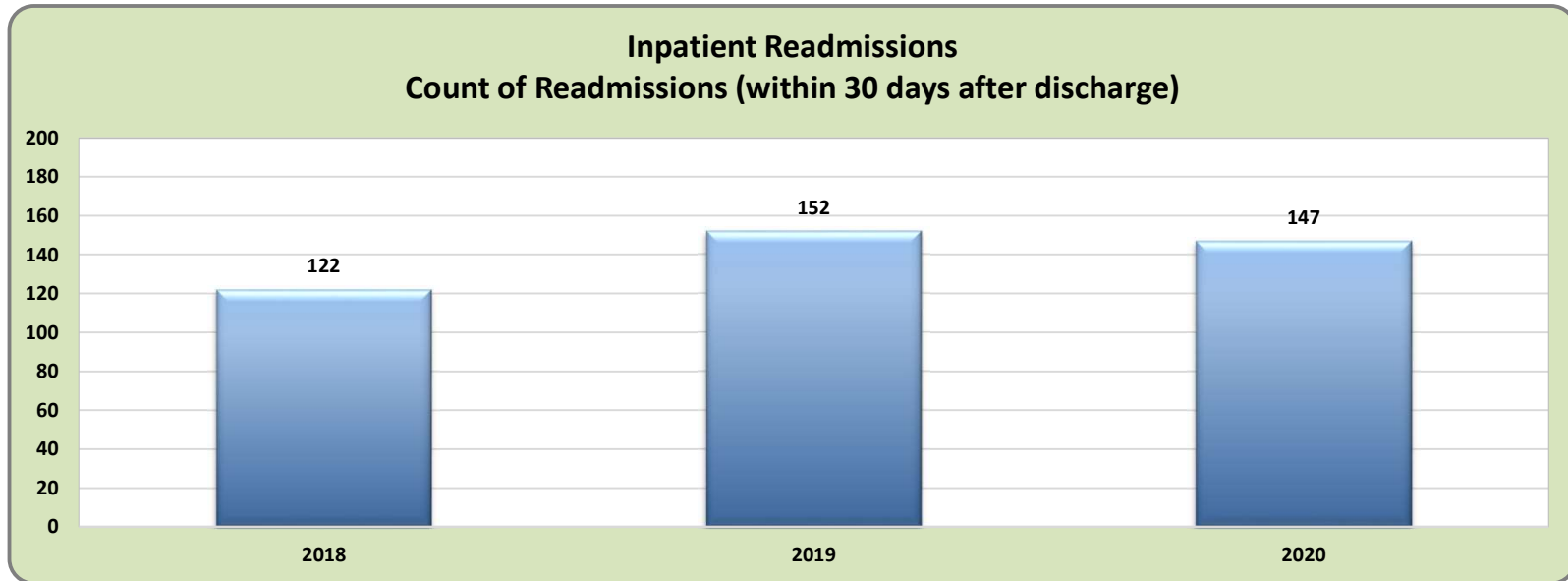
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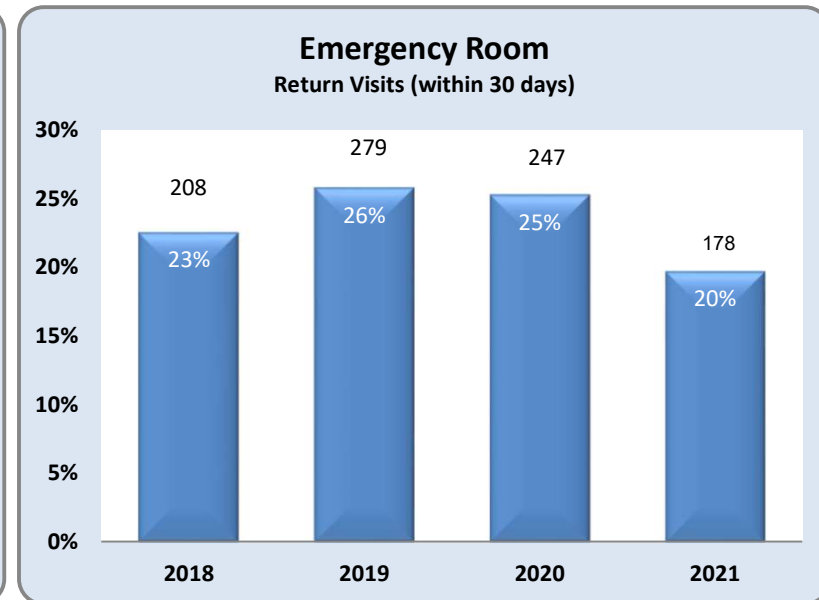
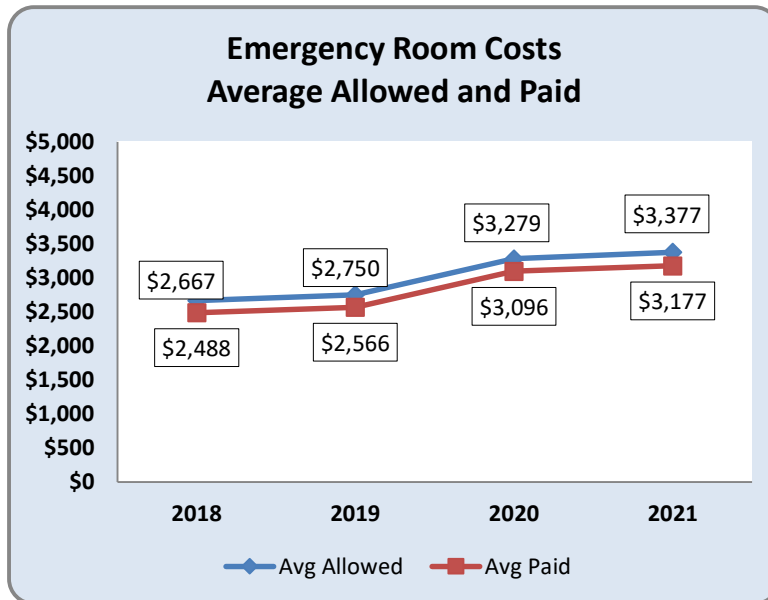
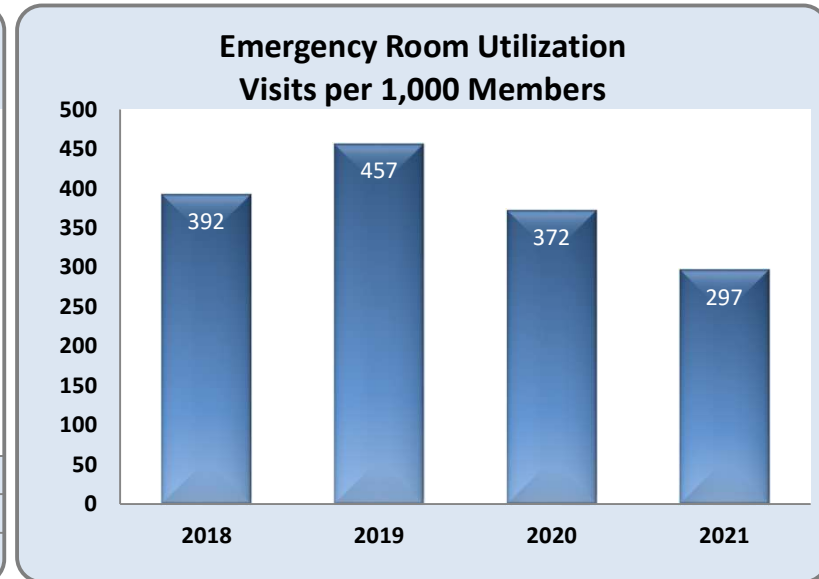
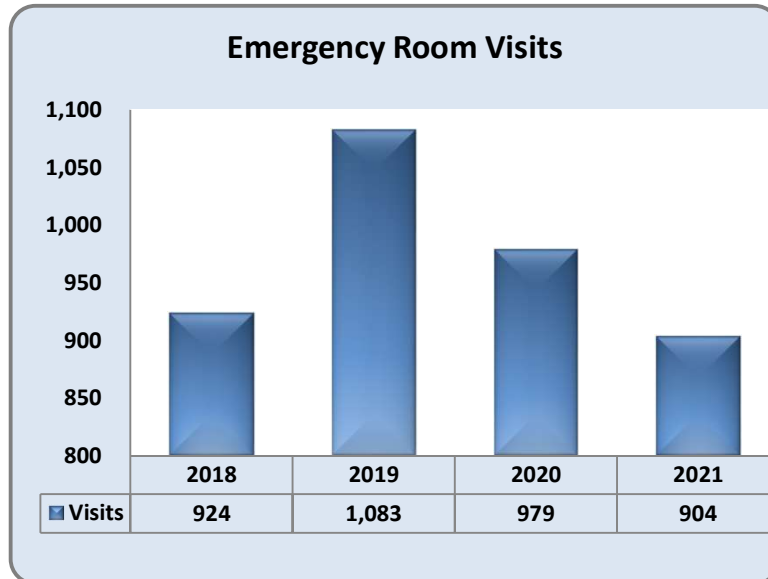


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* Readmissions based on any diagnosis at any facility

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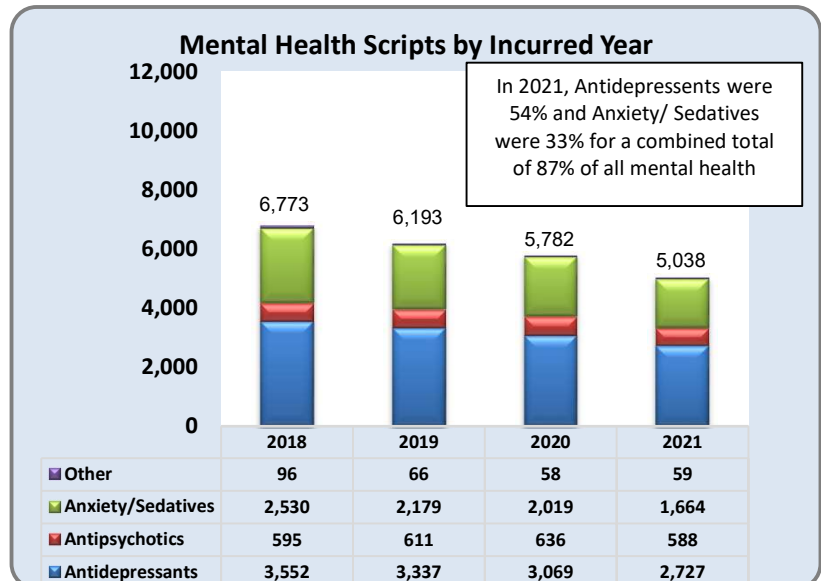
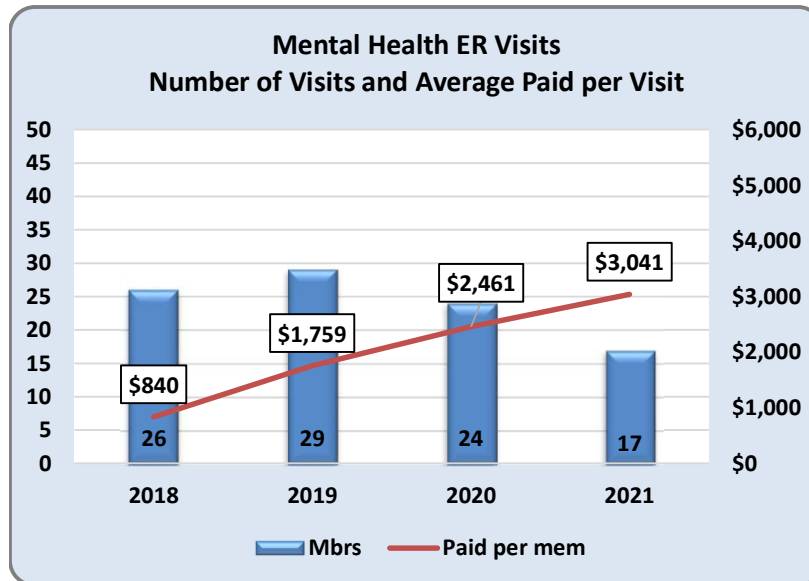
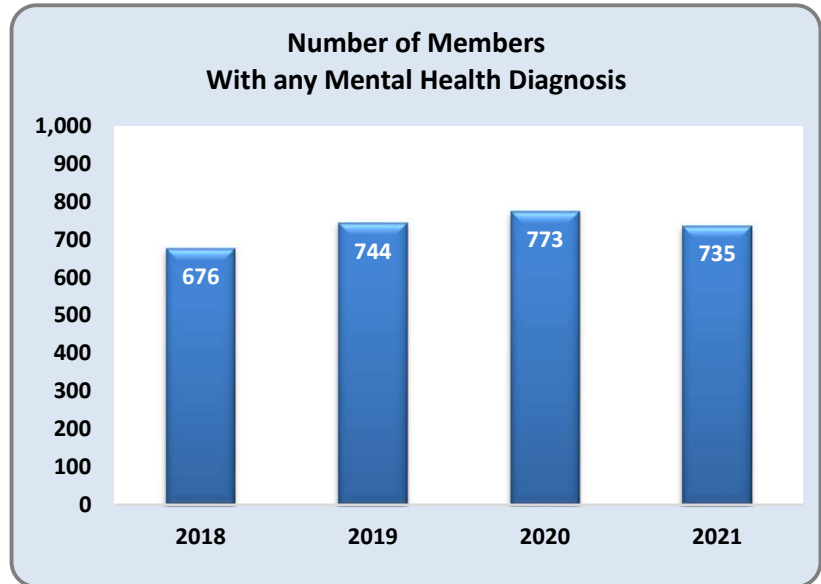
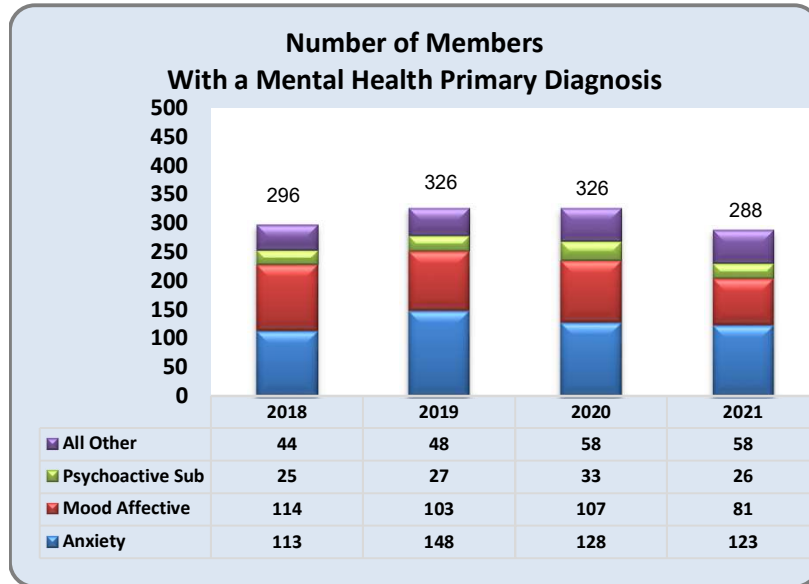
2021 Claims by Major Diagnostic Category

Diagnosis Category	Avg Months Enrolled	Number of Members	Percent of Members	Total Claims Paid	Medical	Rx	% of Total Claims	% of Medical Claims	% of Rx Claims	% Drugs of Total per Category	Total Claims Paid PMPM
Kidney and Urinary Tract Disease	10.8	335	9.0%	\$27,178,147	\$26,098,013	\$1,080,134	32.3%	39.0%	6.3%	4.0%	\$7,543
Cancer	10.4	277	7.4%	\$17,613,036	\$15,053,966	\$2,559,070	20.9%	22.5%	15.0%	14.5%	\$6,094
HIV/AIDS Related	11.2	176	4.7%	\$6,116,474	\$741,173	\$5,375,301	7.3%	1.1%	31.4%	87.9%	\$3,110
Neurological	10.6	202	5.4%	\$5,639,307	\$5,168,687	\$470,619	6.7%	7.7%	2.8%	8.3%	\$2,624
Heart Related	10.0	218	5.9%	\$5,019,708	\$3,987,519	\$1,032,189	6.0%	6.0%	6.0%	20.6%	\$2,295
Arthritis and Joint Disorders	10.6	214	5.7%	\$4,505,518	\$2,771,398	\$1,734,120	5.4%	4.1%	10.1%	38.5%	\$1,984
Other	9.4	996	26.7%	\$4,177,771	\$3,767,358	\$410,413	5.0%	5.6%	2.4%	9.8%	\$446
COVID-19	9.8	60	1.6%	\$3,759,970	\$3,483,378	\$276,592	4.5%	5.2%	1.6%	7.4%	\$6,416
Diabetes	10.6	256	6.9%	\$2,641,211	\$1,938,253	\$702,958	3.1%	2.9%	4.1%	26.6%	\$970
Spinal/Brain	11.1	150	4.0%	\$2,090,509	\$1,867,863	\$222,647	2.5%	2.8%	1.3%	10.7%	\$1,252
Metabolic Disorders	10.9	68	1.8%	\$1,950,458	\$496,646	\$1,453,811	2.3%	0.7%	8.5%	74.5%	\$2,622
Mental Disorders	10.5	159	4.3%	\$1,827,435	\$1,582,276	\$245,159	2.2%	2.4%	1.4%	13.4%	\$1,094
Coagulation Defects	12.0	6	0.2%	\$1,352,400	\$20,926	\$1,331,475	1.6%	0.0%	7.8%	98.5%	\$18,783
Hepatitis C	9.0	6	0.2%	\$216,549	\$11,989	\$204,560	0.3%	0.0%	1.2%	94.5%	\$4,010
No Claims Submitted	7.7	603	16.2%	\$0	\$0	\$0	0.0%	0.0%	0.0%	0.0%	\$0
TOTALS	9.8	3,726	100.0%	\$84,088,492	\$66,989,445	\$17,099,047	100.0%	100.0%	100.0%		\$2,299
% of Total Claims					80%	20%					

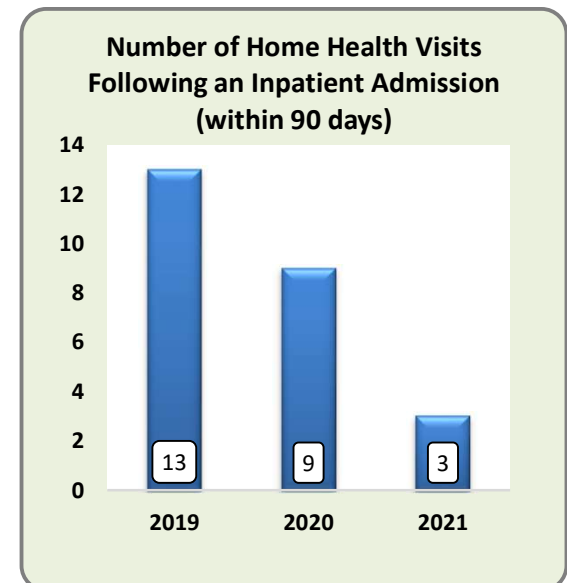
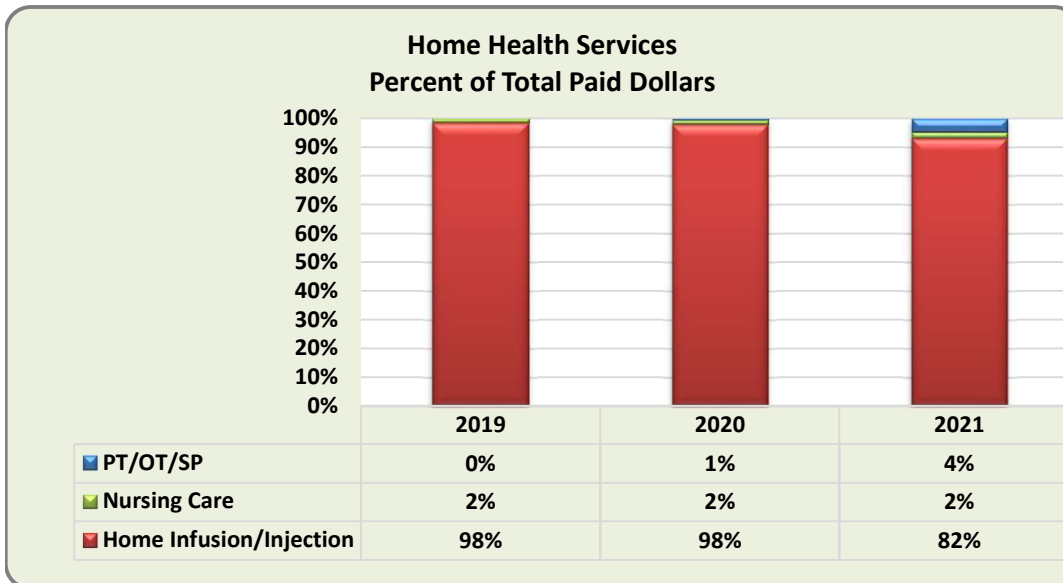
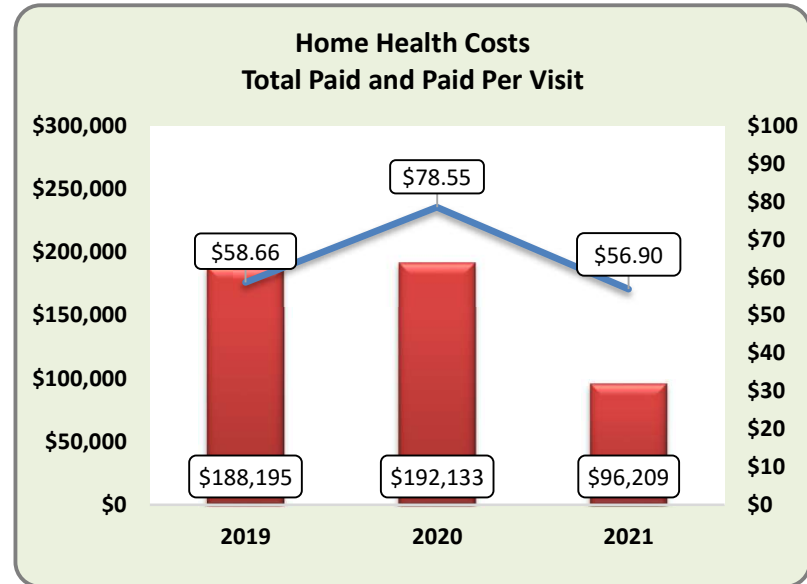
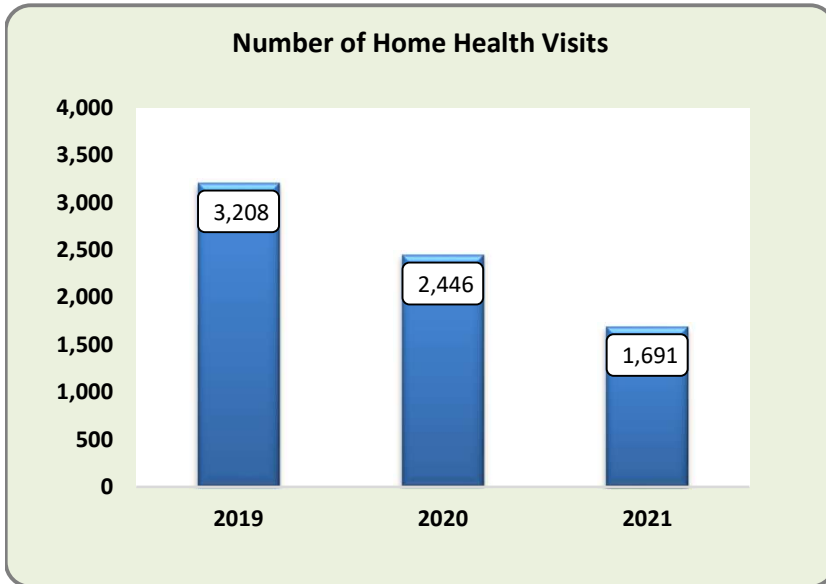
NOTE:
 Total of 3,726 unique members enrolled at some time during 2021. Claims based on incurred date of service, paid through 12/31/2021.
 Does not include IBNR
 Members are assigned to a mutually exclusive diagnostic category based on the category which had the most paid dollars

* COVID-19 must have a primary dx starting with U07*, Mbrs only entered in category if it's the most paid dollars

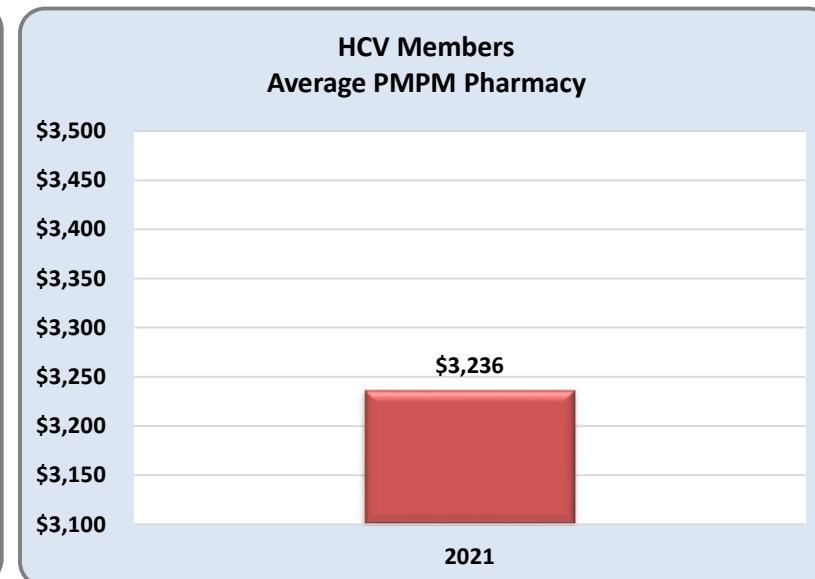
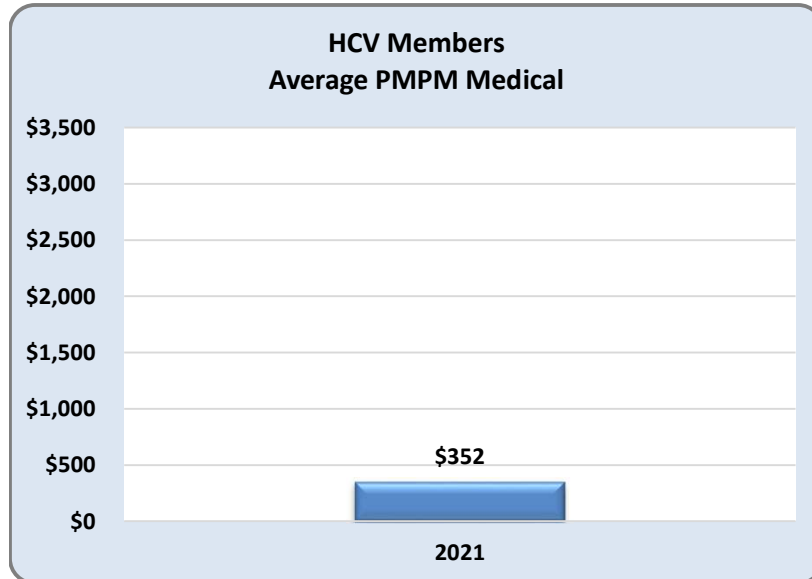
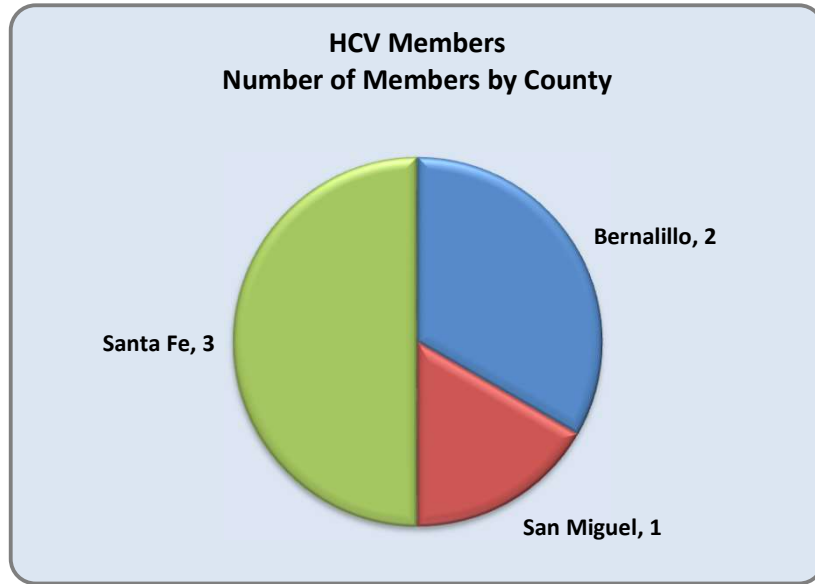
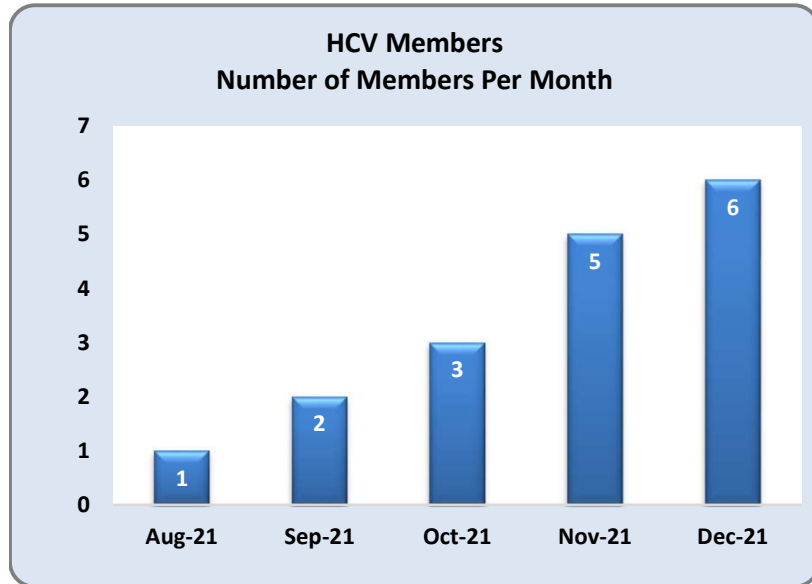
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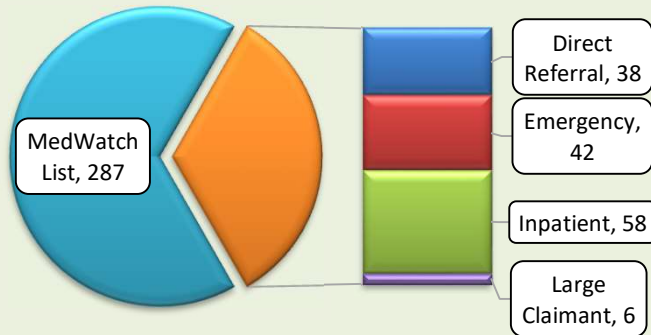


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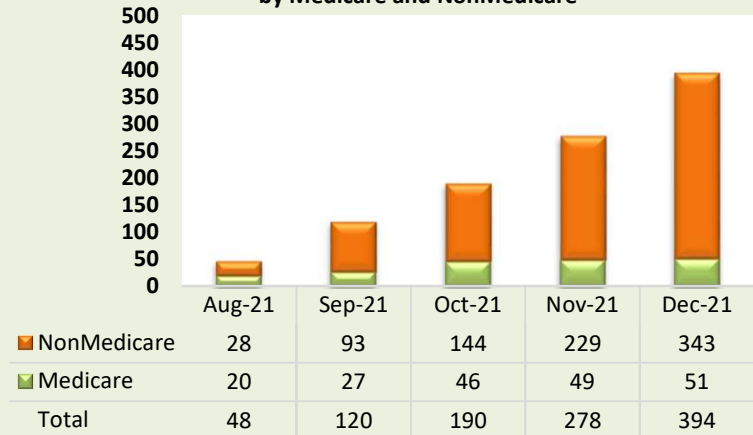
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**NMMIP Care Management
Reason for Enrollment**

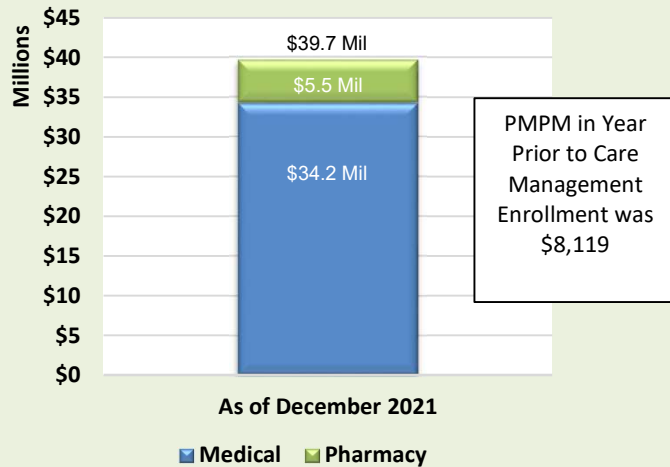


Unique Members in 2021: 431

**NMMIP Care Management
Members at the end of each month
by Medicare and NonMedicare**



**NMMIP Care Management
Claims 1 Year Prior to Enrolled**



**NMMIP Care Management
Enrollment by Medicare NonMedicare**

